

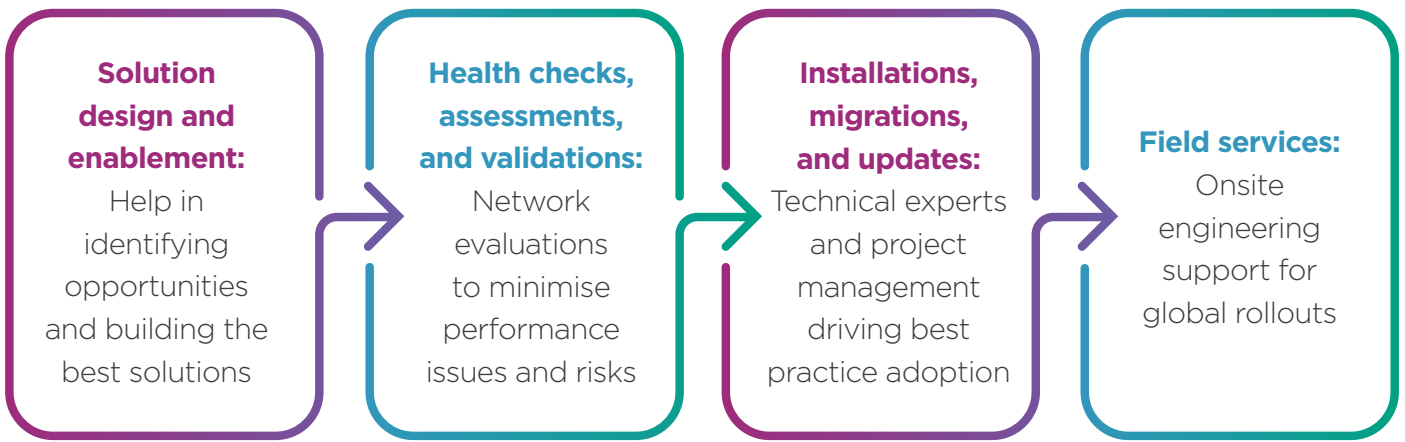
# Professional services



## Turn our experienced team into yours

By partnering with us, resellers can turn our experienced team into their team, and gain access to the best specialist knowledge in the industry.

Our rich heritage of IT distribution expertise is reflected in the suite of professional services we offer. We guide our partners in how best to adopt and expand. We also provide our partners with extended reach and go-to-market capabilities, all without them needing to make upfront investment.



## Why us?

- **30+ years** of professional services experience, delivered by trusted and **multivendor-skilled** teams
- Predefined packages so you can **pick and choose services**, as well as bespoke complex projects to suit your specific needs
- **Certified project management** work to industry best practices, including end-to-end outsourcing of entire project
- **Pre- and post-sale** extension through solution design and validation

### Solution design and enablement

We help you build proposals and recommend configurations across different technologies, vendor solutions, and deployment scenarios. Our business technology consultancy includes problem resolution, solution validation, and best-solution advancement. We also work with you to identify opportunities and drive customer success by understanding your end-customers' goals.



### Health checks, assessments, and validations

We begin with a proactive assessment of your security infrastructure and environment to identify vulnerabilities and optimisation opportunities. If anything arises, we'll carry out a network assessment and make recommendations for improvements, before checking in later to review their effectiveness.



### Installations, migrations, and updates

For advanced technical projects, our Project Managers will manage your customer through the change, ensuring the project stays within budget while minimising risk during launch. Our project methodology is ideal for any IT project, from installations to migrations and/or updates.



### Field services

Field services is our in-person, cost-effective, add-on service ensuring a seamless transition during global rollouts. With our global reach covering 180+ countries, we can dispatch skilled engineers to your location, ensuring a structured rollout tailored to your needs.



## Vendors we support



## Discover our other services

### Support

Tailored support to grow and strengthen your business



### Supply chain

Unlock new markets with our global reach



### Education

Comprehensive training to future-proof your business



Contact us to find out more:

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