

Cloud

Transforming Your Business

Westcon-Comstor Cloud: Optimisation Guide

As cloud adoption continues to grow, cloud optimisation becomes a critical aspect of how to manage usage and spend, ensure lower TCO, and provide transparency, accountability and control.

Westcon-Comstor understands this and puts you at the center of your cloud business. Through our BlueSky Cloud and Service Management platform, you gain greater visibility to analytics, back office operations and a single sign-on digital logistics service, giving you control over the entire services supply chain. Whether your customers have an AWS, Microsoft Azure, OpenStack or Google environment, BlueSky enables you to profit from every transaction.

The Cloud Optimisation capability takes that control one step further by aligning BlueSky with your cloud billing data, so you can help your customers understand usage patterns to make sure they are using their cloud infrastructure in the most efficient and cost-effective way, and not paying for unused workloads. By using this optimisation function, you can also leverage consolidated billing, giving your customers a single monthly invoice so they can better track their cloud expenses.

The BlueSky platform and its Cloud Optimisation function can elevate every cloud transaction with the increased performance needed to powerfully manage the customer life cycle.

Westcon-Comstor BlueSky Cloud and Service Management Platform: Premium Features

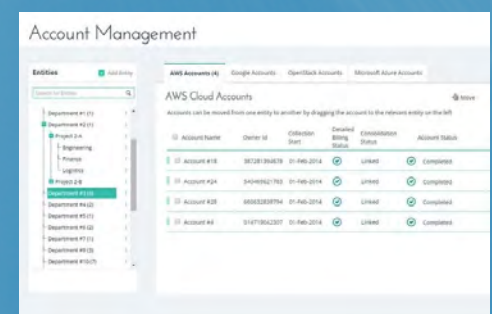
One powerful console for all clouds

Gain a holistic view of your cloud deployment over multiple vendors, with a high-level view of usage, costs and optimisation options.



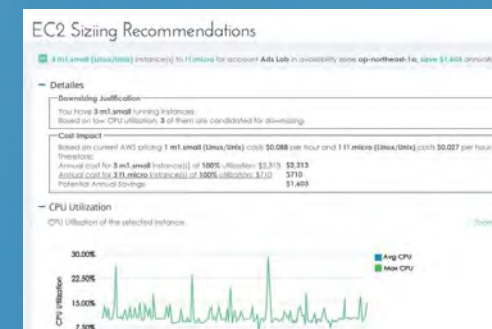
Asset Management

View your entire deployment's life cycle, from instance usage segments, performance and utilisation to detailed metadata, tags, instance types and attached storage volumes. Get an aggregated view of your whole deployment or drill down to, and set up, reports for single instance.



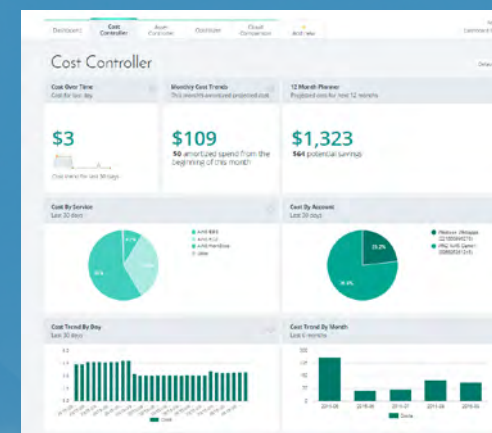
Optimiser

Increase your deployment performance with optimisation recommendations for maintaining the most economical and efficient deployment. Key outcomes include reduced storage inefficiencies, Right Sizing of EC2 and RDS instances, and RI recommendations and analysis.



Cost Management

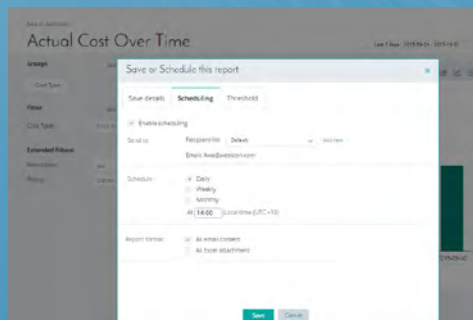
Get a granular breakdown of your costs by any native metadata parameters: service, provider, region, instance types and more. Identify main cost drivers and receive insights on projected costs for the month or year. Map trends and enable financial teams to interrogate billing without aid from technical teams, or the need for specialist scripts or additional tools.



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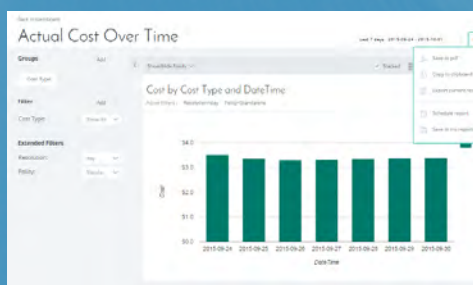
Scheduled Reporting and Alerts

Establish cloud governance and promote accountability within your organisation by scheduling reports to be sent on a regular basis to a custom distribution list. Control your cloud by setting alerts that are pushed to users as usage and costs approach or breach predetermined thresholds.



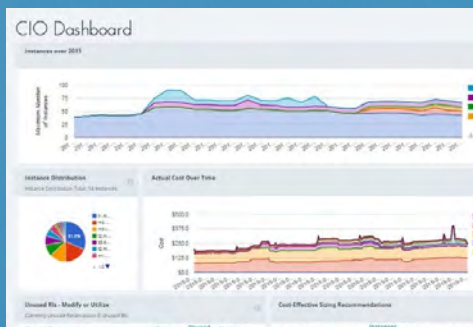
Export to CSV and PDF

Create data outputs to be easily ingested into external resources (ERP or cost management systems) with just a few clicks.



Customisable Dashboards

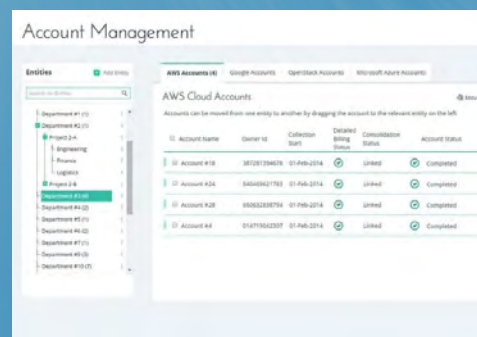
Customise relevant dashboards in seconds, highlighting only what's relevant to each user upfront at login.



Westcon-Comstor BlueSky Cloud and Service Management Platform: Enterprise Features

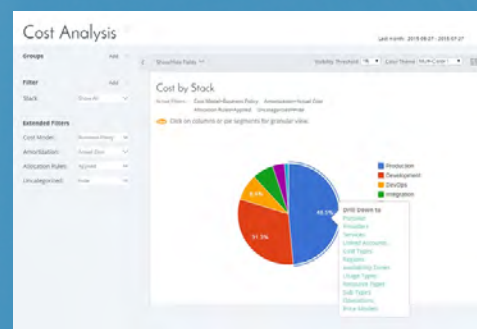
Hierarchical Entity Management

Configure multiple cost entities and sub-entities in an N-level hierarchy with this self-service enterprise portal. Cloud accounts are attributed to their corresponding cost entities and can be ported between entities with a simple drag-and-drop operation. Enterprise cost entity hierarchy can be configured in a matter of minutes, and further additions or changes to the structure are easily done through a user-friendly GUI.



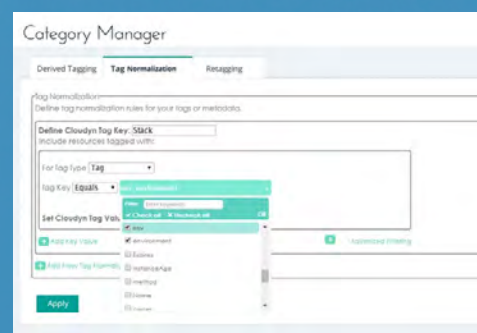
Cost Allocation 360° Manager

Create cost allocation models for different views of cost distribution. Use flexible business rules to attribute cost of untaggable AWS resources (i.e. Data Transfer, Reserved Instances) for comprehensive chargeback and showback. Create cost-allocation policies that allow you to allocate your cloud spend to tag values.



Tag Manager

Develop unique categories that are in-line with your business for effective measuring and reporting. This also enables you to easily regulate and categorise inconsistent tagging (e.g., typos and other discrepancies) and automatically detect untagged resources for accurate cost attribution.



Transform Your Business Today!

Getting Started is Easy

The Westcon-Comstor Cloud team is here to help you elevate your business to the cloud.

Visit the **Westcon-Comstor Cloud website** to learn more and get started today.

www.westconcomstor.com

