


KEEPING YOU AT THE CENTER OF YOUR CLOUD BUSINESS



Optimize your cloud business today. With BlueSky's visibility into and control over the entire services supply chain, you can monetize every part of the ongoing digital services life cycle – in real time – all at your fingertips.

SEAMLESS CLOUD DELIVERY — MANAGED EFFORTLESSLY

Bluesky Radically Simplifies Provisioning of Cloud Services

Now you can benefit from a real-time overview of product usage, top customers, revenue, profit and much more. Westcon-Comstor's BlueSky Cloud and Service Management platform helps you accelerate business growth.

Easing Your Customers' Transition To The Cloud

The BlueSky platform is a revolutionary approach to performance management of the entire cloud services delivery life cycle. Now you can deliver cloud services to your customers — as well as offer physical products — all through a single, customizable portal.

Optimization Services with Real-Time Reporting

Monitoring and tracking capabilities give you the insights you need to confidently price and

size your customers' IT environments. Real-time usage reporting allows you to help your customers understand their cloud utilization costs. And enables accurate predictions of future requirements and ROI.

Seamless, Easy-To-Use Business Management Portal

- Allows you to efficiently manage your customers' service lifecycle — from order and deployment to invoicing and renewal
- Offers a unified experience for buying digital and consumption license products
- Features a customizable dashboard to maximize visibility of various metrics and information
- Helps you manage your business — along with the performance of the cloud services you offer



INSIGHTS AT YOUR FINGERTIPS

With BlueSky all product lines, with details and pricing, are kept in one location. You can determine which customers are delivering the most revenue and growth potential.

SIMPLIFIED ORDER TRACKING

BlueSky boosts your visibility of crucial cloud service data — including customer usage for each service and up-to-the-minute order status.

EFFORTLESS SUBSCRIPTION MONITORING

You can monitor your pipeline with service subscription expiration dates, enabling you to proactively develop and plan your business.

RESHAPE YOUR FUTURE WITH OUR ROBUST CLOUD PORTFOLIO

At Westcon-Comstor, our expertise and vendor relationships enable our partners to expertly develop private, public and hybrid cloud infrastructure.

MASTER CATALOG

BlueSky is the window to multiple vendor offerings, including AWS and Microsoft.

HASSLE-FREE BILLING

It's easy for you to view customer orders and processing. You can easily manage and track monthly revenue, and are fully equipped to maintain excellent customer relationships.

EASY ACCESS TO TRAINING

You and your customers can access the latest training materials, manuals and tutorials — so you get the most out of your BlueSky experience.

KEEPING YOU AT THE CENTER

The Westcon-Comstor BlueSky Cloud and Service Management platform radically simplifies the order, delivery and management of cloud services — while keeping you at the center of it all.

WESTCON-COMSTOR IS READY TO HELP YOU REALIZE CLOUD SUCCESS.

