



COMPLETE CLOUD

SOLUTIONS THAT SOLVE

CUSTOMERS' NEEDS



Westcon-Comstor's goal is to make it easy for you to build a lucrative, thriving cloud business. That's why we offer a portfolio focused on the most critical cloud technologies and the most-trusted and fastest-growing vendors. It's also why we invest so heavily in value-added services for our resellers. We operate from a solution-centric approach, carefully vetting and incubating ISVs regionally and globally, allowing you to offer the most appropriate and complete solutions to your customers, no matter their business needs or challenges.

Following are the Security, UCC and Networking Cloud partners and solutions available from Westcon-Comstor.

SECURITY

Cloud access security brokers (CASBs) are on-premises or cloud-based security policy enforcement points placed between cloud service consumers and cloud service providers. CASBs combine and interject enterprise security policies as the cloud-based resources are accessed, and they consolidate multiple types of security policy enforcement. Example security policies include authentication, single sign-on, authorization, credential mapping, device profiling, encryption, tokenization, logging, alerting and malware detection/prevention.

CISCO CLOUDLOCK

**PALO ALTO NETWORKS
APERTURE**

SYMANTEC CLOUDSOC

Cloud workload protection platforms (CWPPs) are host-centric solutions that target the unique requirements of server workload protection in modern hybrid data center architectures.

**BLUESKY CLOUD SECURITY
POWERED BY DOME9**

**SYMANTEC CLOUD WORKLOAD
PROTECTION**

DDoS (Distributed Denial of Service) Mitigation is a set of techniques or tools for resisting or mitigating the impact of DDoS attacks on networks attached to the Internet by protecting the target and relay networks.

**ARBOR NETWORKS
DDOS PROTECTION**

**CHECK POINT
THREATCLOUD**

F5 SILVERLINE

SECURITY VENDORS



An **endpoint protection platform (EPP)** is a solution that converges endpoint device security functionality into a single product that delivers antivirus, anti-spyware, personal firewall, application control and other styles of host intrusion prevention such as behavioral blocking. More advanced EPP solutions are starting to integrate with vulnerability, patch and configuration management capabilities for more proactive protection. Beyond fighting malware, modern EPP products are expanding to include data protection features, such as disk and file encryption, data loss prevention and device control. The majority of the EPP market is focused on PC-type endpoints; however, these solutions increasingly are starting to encompass management and tracking of mobile devices, such as tablets and smartphones.

CHECK POINT SANDBLAST

PALO ALTO NETWORKS TRAPS

CYLANCE PROTECT

**SYMANTEC ENDPOINT
PROTECTION**

A **secure email gateway** protects the access and content of an email account or service. It allows an individual or organization to secure the overall access to one or more email addresses/accounts.

**CHECK POINT
SANDBLAST CLOUD**

**CISCO EMAIL
SECURITY**

**SYMANTEC EMAIL
SECURITY CLOUD**

Secure Web gateway solutions protect Web-surfing PCs from infection. These gateways must, at minimum, include URL filtering, malicious-code detection and filtering, and application controls for popular Web-based applications, such as instant messaging (IM) and Skype. Native or integrated data leak prevention is also increasingly included.

CHECK POINT VSEC

CISCO UMBRELLA

CISCO IRONPORT

**SYMANTEC SECURE WEB
GATEWAY**

Cloud security analytics detect attacks as fast as possible, enable IT professionals to block or stop an attack and provide detailed information to reconstruct an attack. They do this by collecting, correlating and analyzing a wide range of data.

BEYONDTRUST BEYONDSAAS

**BLUESKY CLOUD SECURITY
POWERED BY DOME9**

Identity and access management (IAM) is the security discipline that enables the right individuals to access the right resources, at the right time, for the right reasons. IAM addresses the mission-critical need to ensure appropriate access to resources across increasingly heterogeneous technology environments, and to meet increasingly rigorous compliance requirements. Enterprises that develop mature IAM capabilities can reduce their identity management costs and, more importantly, become significantly more agile in supporting new business initiatives.

BEYONDTRUST BEYONDSAAS

PULSE SECURE CLOUD SECURE

**BLUESKY CLOUD SECURITY
POWERED BY DOME9**

SYMANTEC VIP

Mobile device management (MDM) encompasses the administration of mobile devices, such as smartphones, tablets and laptops, to ensure employees stay productive and do not breach corporate data protection policies. MDM is usually implemented with the use of a third-party product and ensures corporate data segregation, and securing emails and corporate documents, on mobile devices. By controlling and protecting the data and configuration settings of all mobile devices on a network, MDM can reduce support costs and business risks. MDM optimizes the functionality and security of a mobile communications network while minimizing cost and downtime. MDM implementations can be either on-premises or cloud-based.

**CHECK POINT SANDBLAST
MOBILE**

PULSE SECURE WORKSPACE

UCC & NETWORKING

Unified communications and collaboration (UCC)

describes the combination of communications and collaboration technologies, including voice and telephony, messaging and presence, and communications-enabled applications.

CISCO SPARK

MICROSOFT

Video-as-a-Service (VaaS) and Web-conferencing enable virtual meetings.

VaaS includes group video systems that primarily serve the need for high-quality video interaction across a range of meeting room sizes and endpoint types, including soft clients and mobile devices. They also include the requisite infrastructure to connect these endpoints for point-to-point and multipoint conference calls. The infrastructure to support video interaction is deployed on-premises and consumed from cloud providers "as a service."

Web-conferencing products are real-time collaboration tools that support interactions over a network between participants in multiple meeting formats. Web-conferencing meetings and communications include webinars, remote training, online meetings, and audio and video communications.

CISCO WEBEX

MICROSOFT

POLYCOM

Hosted wireless and SD-WAN networking solutions provide the communications backbone that connect computers and related devices.

Hosted Wireless solutions fulfill enterprise wireless LAN needs and are delivered from the cloud or as a managed service, eliminating the need for maintaining complex wireless infrastructure.

CISCO MERAKI

MOJO NETWORKS

SD-WAN solutions provide a replacement for traditional WAN routers and are agnostic to WAN transport technologies. SD-WAN provides dynamic, policy-based, application path selection across multiple WAN connections and supports service chaining for additional services, such as WAN optimization and firewalls.

VIPTELA

UCC & NETWORKING VENDORS





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at www.westconcomstor.com