



Westcon International Limited including its Affiliates

UK Company No. 4411310

Chandler's House, Wilkinson Road, Love Lane Industrial Estate, Cirencester,

Gloucestershire. GLY71T United Kingdom

Asia Pacific : All Subsidiaries and Affiliates

APPLICATION FOR CREDIT

Company Details

Company Name:

Trading as:

Proprietor / Partnership / Trust Name:

Company Registration Number:

Tax Registration Number:

Company Website

Number of Employees: Years in Business:

Company Type: Public / Private (circle)

Information Required for all Partners

Company Category: System Integrator / Service Provider / Commercial / Telecommunications / Info Comm
Tech / End User / Other (circle Mandatory)

Invoice Address:

Country: Post Code:

Email Address for Invoices: (Mandatory)

Business Address:

Country: Post Code:

Main Phone Number:

Accounts Payable Contact:

Email Address: (Mandatory)

Direct Phone Number: (Mandatory)

Booking / Authorised Officer Contact:

Email Address:

Direct Phone Number:

Default for Shipments: Part Shipment / No Part Shipment (Mandatory)

Banking Details – Bank Name:

Bank Address:

Key Personnel: Directors / Proprietors / Partners (circle)

1. Name in Full:Date of Birth:

Residential Address:

Country:.....Post Code:

2. Name in Full: Date of Birth:

Residential Address:

Country:.....Post Code:

If additional key personnel exist, please tick here and attach a separate schedule.

Have any of the Directors / Proprietors / Partners been declared bankrupt or involved with any insolvency?

Yes / No (circle)

Other Directorships Held by Key Personnel during the Past 5 Years

1. Key Person Name:

Company Name:

Company Registration Number:

2. Key Person Name:

Company Name:

Company Registration Number:

If additional directorships are / were held during this period, please tick here and attach a separate schedule.

Trade References - Major Suppliers

1.

Average Monthly Spend: Phone:

Email:

2.

Average Monthly Spend:Phone:

Email:

3.

Average Monthly Spend:Phone:

Email:

Anticipated Monthly Purchases with Westcon Group:/ Currency..... (Mandatory)

Credit limit amount requested with Westcon Group: / Currency..... (Mandatory)

Company Year-End Date:

Are your year-end financial statements audited? Yes / No (circle)

Please attach your most recent 2 years Profit and Loss Statement and Balance Sheet to this application and send to WGAP Credit Management WGAPCreditManagement@westcon.com

ACKNOWLEDGEMENT OF TERMS AND CONDITIONS OF SALE

We agree to be bound by Westcon's terms and conditions of sale, as amended from time to time, at the following URL: <https://www.westconcomstor.com/global/en/legal/terms-and-conditions.html> (**Terms and Conditions**).

We warrant that we have read the Terms and Conditions and accept that:

- (a) a reference to an explicit Westcon entity is replaced by the Westcon entity that we are placing an order on;
- (b) references to specific laws, regulations and rules are replaced by the equivalent laws, regulations and rules in the territory that we conduct business within; and
- (c) if any provision is held by a court of competent jurisdiction to be invalid or unenforceable, the remaining provisions will remain in full force and effect, and shall be construed so as to best effectuate the intention of the parties in executing it.

If the persons signing are trustees or an authorised representative of a company

We agree to produce a stamped copy of the trust deed, with all amendments, when requested by Westcon. We warrant that we have the full power and authority to enter into this agreement on behalf of the trust and/or the company. In the case of a trust, we shall be bound by the Terms and Conditions, both personally and as trustees, irrespective of whether or not we or the trust disclose to Westcon that we are trustees at the time of entering into this credit agreement with Westcon.

CONFIRMATION OF TERMS AND CONDITIONS RELATED TO CLOUD SERVICES

To the extent that Buyer/Reseller is purchasing Cloud Services from Westcon or any of its Affiliates, Buyer confirms that the Cloud Services shall be provided in accordance with the applicable terms and conditions posted on Westcon's website at

<https://www.westconcomstor.com/content/dam/wcgcom/Global/Cloud/MasterSiteFiles/reseller-onboarding/Westcon%20CSR%20Addendum%20WIL.pdf> ("Terms").

Buyer agrees to be bound by the Terms (as amended by Westcon from time to time) applicable at the time of provision of Cloud Services. Buyer has been provided ample opportunity to review the Terms. Buyer takes particular notice that the Terms include specific clauses including, but not limited to: (A) LIMITATION OF LIABILITY; (B) SUBSCRIPTION TERMS; (C) END USER AGREEMENTS; (D) SUSPENSION OF ACCESS; (E) INDEMNIFICATION AND LIMITATION OF LIABILITY and certifies that such clauses have been brought to Buyer's attention. By signing this Credit Application, Buyer agrees to be bound by the Terms as applicable to Cloud Services.

Authorisation

We, the undersigned, authorise Westcon International Limited, its affiliates and subsidiaries (**Westcon**) to conduct the references provided in this credit application for the purposes of establishing a credit facility. We authorise the referees listed to disclose all details necessary to Westcon. We certify that all the information provided in this credit application is true and correct. We certify that we are authorised to enter into and sign this credit applications on behalf of the company listed below.

Execution Page

Signature and Company Stamp (Where Applicable)

Printed Name and Role of Person Signing on behalf of Company

Date

Signature and Company Stamp (Where Applicable)

Printed Name and Role of Person Signing on behalf of Company

Date

Legal Compliance to be acknowledged and signed (below)

Legal Compliance (Mandatory)

Please circle or highlight the correct answer for each question.
Where the question simply requires confirmation, please circle or highlight "Confirmed".
In the event that you feel that you are not able to comply with any requirements,
please add comments explaining why.

	Answer	Comments
Anti-bribery & Corruption		
Is your organisation able to comply with Westcon's Anti-bribery Policy? If no, please provide further details.	Yes	
Anti-bribery policy can be accessed here: http://compliance.westcon.com/	No	
Has your organisation or any of your directors or staff members ever received a conviction or been subject to regulatory action in relation to bribery, fraud, corruption or improper payments? If yes, please provide further details in the comments section.	Yes	
	No	
Has anyone in your organisation been barred from doing business with a government entity in the last five years? If yes, please provide further details in the comments section.	Yes	
	No	
Anti-bribery training		
As part of Westcon's onboarding requirements, we require our customers to nominate one member of staff who will take our online anti-bribery training provided by TRACE. We recommend that the nominated person is somebody who will be a key contact in managing the relationship with Westcon.	See below rows for anti-bribery requirements	
Please confirm that the contact nominated above has been notified that they will need to take Westcon's online anti-bribery course AND that completing the course is a mandatory requirement of doing business with Westcon.	Confirmed	Link to training: http://compliance-2.westcon.com/
As part of Westcon's onboarding requirements, we require our customers to disseminate Westcon's anti-bribery training for customers' sales staff who	Confirmed	Link to training: http://compliance-3.westcon.com/

will be involved with transactions involving Westcon. Please confirm that this course has been distributed accordingly.		
Code of Conduct		
<p>Is your organisation able to comply with Datatec's Code of Conduct? (Westcon is part of the Datatec group). If no, please provide further details in the comments section.</p> <p>Code of Conduct can be accessed here: http://compliance-4.westcon.com/</p>	<p>Yes</p> <p>No</p>	

Whistleblowing hotline		
<p>Westcon uses NAVEX which allows colleagues and partners to report incidents and suspicions related to fraud, bribery and corruption that concern Westcon's business. As well as submission of online reports, users can also call the phone numbers listed on NAVEX's reporting tool. Users can file reports anonymously.</p> <p>Please confirm that your organisation will use this tool should any of your personnel have concerns which they would like to bring to Westcon's attention.</p>	<p>Confirmed</p>	<p>NAVEX reports can be filed using the reporting tool at the following location: http://navex.westconcomstor.com</p>

Contact details for colleague who can answer any follow-up compliance questions Westcon has		
Contact Name	<input type="text"/>	
Email address	<input type="text"/>	
Role	<input type="text"/>	