

8 reasons you should partner

with CrowdStrike and Westcon-Comstor

We've outlined the top 8 reasons you should already be partnering with CrowdStrike and Westcon.

If you're not, here's why you should:

1

CrowdStrike delivers the fastest-growing single-agent cloud-native AI-powered solution. CrowdStrike protects more than 293 of Fortune 500 organisations, delivering better protection, better performance, and immediate time-to-value with their Falcon® platform.

2

An IDC assessment proved the value of consolidating with CrowdStrike. Offering a \$6 return for every \$1 invested with a five-month payback period, IDC proves why customers choose CrowdStrike for cybersecurity consolidation. [Find out more](#)

3

Our range of marketing and data tools will help your team build pipeline and have more qualified conversations. Your team will be able to set up precisely targeted demand-gen activities, displacement initiatives, promos, and incentives.

4

Boost profitability and growth by utilising Westcon's portfolio of turnkey vendors, AttackIQ, Claroty, Okta, Zscaler and Vectra – helping you sell integrated security solutions to all customer types.

5

Get hands on with customers in specific use cases or invite clients for Demos, Proof of Value (PoV), or Proof of Concept (PoC) sessions with our pioneering multi-vendor, multi-solution 3D Lab. Foster stronger customer relationships and accelerate sales cycles - free to use and access within 48 hours of request. [Click here](#)

6

CrowdStrike solutions have been awarded by 3rd party organisations including Gartner and Forrester Wave, demonstrating they're trusted by organisations of all sizes.

7

Find out all you need to know with Westcon's structured SkillBoost Program. It delivers the right mix of skills and knowledge in the shortest amount of time possible. Gain advanced skills to use on the job and get exam-ready to become a CrowdStrike Falcon Expert. [Find out more](#)

8

Our unique capabilities within the distribution landscape let you buy solutions more easily, so you can get the technology your customers want, when and how they want it, through our flexible services portfolio.

What are you waiting for?

Get in touch with your Westcon-Comstor account manager today.