

# Cisco Partner Experience Platform (PXP)



## Why Cisco Partner Experience Platform (PXP) with Comstor

Complete visibility across the lifecycle of all your Cisco business



### What is PXP?

PXP is a tool that provides you with a comprehensive view of your opportunity across all the sales motions: service attach and renew, software renew and enterprise agreement penetration, and hardware refresh and last-day-of-support visibility.



### How can we start helping you?

First step is to establish a 'Cisco Distri Partner View' relationship between us, this is an easy digital automated process with approval granted for a period of 12 months.



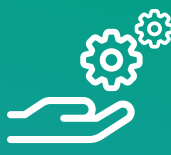
### What are the extra benefits of PXP?

PXP helps you by identifying ways to maximise your rebates, by providing you with total visibility of uncovered equipment, product migration opportunities and how your performance compares to your peers.

## How Comstor will help you



Onboarding and training



New opportunities for software and services



Expand your Cisco revenue



Status of your CSPP performance



Reduce your admin costs



Manage your install base



Understand your rebate metrics



Outstanding recurring offers practice



## Getting started in 5 easy steps



Get access from your business to the PXP tool.



Send us your CCO user ID so Comstor can initiate a 'Cisco DPV' access.



Cisco will send you an email for approval.



Give your online consent back to Cisco.



Get free Comstor expertise on your opportunities for 1 year.

