

# Harmony Email & Office

Complete protection for Microsoft Office 365 and G Suite

## Key pitch

- Cloud email and productivity applications are widely used by organisations and their employees, especially in the new normal of remote work. These cloud-based applications are used to complete important tasks and exchange sensitive business data by employees working remotely, who are not necessarily aware of the dangers they hold
- The need for securing these applications should not hinder business processes. We believe that securing cloud email and productivity applications should be an extension of your traditional perimeter thus creating a perimeter where there is none, utilising the same prevention capabilities that stop zero day attacks before they enter your organisation. Protecting users' identity where ever they go or whatever device they use will greatly protect an organisation from the most advanced phishing attacks and account takeover attempts
- Harmony Email & Office protects from all attack vectors with bulletproof security that is second to none, safeguarding an organisations users and data from a single, easy to use dashboard for both email and productivity suite applications



# What's in it for partners

- Many enterprises are adopting Microsoft Office. E1 and E3 Microsoft Office 365 does not have the appropriate security features and Harmony Email & Office can protect for a fraction of the price

## Speak to

- CISO/CIO – they understand the need and own the budget
- The person who owns the Cloud based business (Microsoft Office 365, G Suite)

## Key differentiator

- Most Effective Breach Prevention for malware and zero-days (NSS Labs)
- Blocks account takeovers wherever they happen, with unpassable Identity Protection
- Catches more phishing attacks, leveraging artificial intelligence
- Protects sensitive business data with advanced data loss prevention (DLP)

# Target customers

- **NET NEW CUSTOMERS** – it is a great new entry point to new accounts by presenting technology that is not the core Check Point business they are used to hearing about
- **EXISTING CHECK POINT CUSTOMERS** – existing accounts that are using Microsoft Office 365 / G Suite
- **VERTICALS** – all, but prioritise regulated industries (health, finance, insurance, government)

## Conversation starters

- Are you using Microsoft Office 365 or G Suite?
- Are you seeing multiple phishing emails in your user's mailboxes?
- Are you worried of a potential data leakage of sensitive data by your employees?
- Can you identify account takeover attempts even if the account credentials have been stolen?

## Useful resources

- [30-day free trial of Harmony Email and Office](#)
- Contact your Westcon Local Account Manager for more information