

Cisco Enterprise Agreement Pay

Sell more software with minimal risk, all while getting paid upfront

Help your customers simplify their software purchases into one agreement across the Cisco portfolio with Cisco Enterprise Agreement Pay.

Customers can spread their payments over time at no extra cost, with the flexibility to add licenses as their needs change.

Cisco EA Pay helps your customers:



Lock in costs: Customers can plan ahead with confidence, knowing their rates and payments will stay the same.



Preserve cash: With costs predictably spread over time, customers can avoid large cash outlays and retain capital to invest in their business.



Align budget: Balance project costs with future benefits, and match multi-year license and maintenance costs to available budgets.

EA Pay Details

Availability:

Global via Cisco Capital. Contact your Partner Account manager for country-specific details.

Product Availability:

All EAs and WPAs, except Security EA 1.0 and a-la-carte software are eligible for payment over time. Direct deals are not eligible.

Deal Size: Minimum USD \$100,000 total contract

Duration: Available through July 28, 2023

What's in it for you?

Cisco EA Pay is an enterprise agreement offer that is scalable and easy to manage, so you can sell more EAs with minimal risk, drive business outcomes, and spend less time negotiating annual contracts.

Cisco EA Pay helps you:

- **Lower risk:** Because the payment risk is shifted to Cisco Capital, you can mitigate credit and currency risks and protect your balance sheets.
- **Streamline operations:** Cisco Capital takes on the billing and collecting, reducing complexity so you can focus on selling more.
- **Preserve profitability:** You get paid upfront when the contract starts.

You can enhance your solution offering to get customers what they need, while mitigating risk and getting paid upfront.

Get started today

Let us help you leverage Cisco EA Pay for Cisco-led solutions. [Contact us](#) today.

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