

Cisco Multi-Year Services Pay

An affordable payment plan for your customer's multi-year service agreements

Payment solutions that work with your customer's budget

Help your customers lock in costs for their service agreements, over multiple years, with a fixed predictable payment schedule. Your customers can get multi-year service solutions, including renewals, with a payment plan that works within their budget.

Cisco Multi-Year Services Pay helps your customers:



Get access to all Cisco® branded multi-year service agreements



Lock in costs for multi-year service agreements delivered over time without having to pre-pay



Get a flexible, predictable payment schedule that spreads the services cost in alignment with the duration of the services agreement

What's in it for you?



Multi-Year service agreements may be a more profitable and predictable revenue stream; Cisco Multi-Year Services Pay makes it an affordable reality for your customers



With an attractive payment plan, you can ensure your customers are getting the service support they need, while minimizing the time you spend in annual contract negotiations

Details

Cisco Multi-Year Services Pay Details:

Availability: Americas, EMEA and APJC. Contact your Partner Account manager for country-specific details.

Product Eligibility: All Cisco branded multi-year service agreements.

Duration: Through July 28, 2023

Cisco Multi-Year Services Pay–Attach

Are you interested in increasing customer loyalty while reducing your administration costs? Looking to add value for both you and your customers?

If so, drive Cisco Multi-Year Services Pay–Attach at the point of sale or initial order, helping you to increase your revenue opportunities.

You benefit from expanding the total revenue per customer, enhancing your profitability and strengthening your customer relationship over multiple years.

How your customers benefit from Cisco Multi-Year Services Pay–Attach

Your customers can benefit by leveraging a fixed predictable payment plan that locks in their multi-year support costs with no additional charges over three years.

In addition, it's an optimal way for them to protect their IT investments while extending the convenience and peace of mind, knowing their technology will be continually covered.

The benefits of a multi-year services contract may also increase the lifespan of their assets, reduce their business downtime costs and improve profitability.

Payment solutions, applicable lenders and availability of any referenced programs will vary by country. Financing and service offerings through Cisco Systems Capital Corporation and its affiliates (collectively, "Cisco Capital") are available in certain countries and are subject to credit approval and execution of standard Cisco Capital documentation. Payment solutions not available through Cisco Capital may be offered by an independent financing source. Rates and terms are based on customer's credit rating, offering types, product type and options. Not all customers may qualify. Not all services or offers are available in all countries. Other restrictions may apply. Cisco Capital reserves the right to changes or cancel the foregoing at any time without notice. In California, loans offered by Cisco Capital will be made or arranged pursuant to a California Financing Law License.

Ready to get started?

Let us help you leverage Cisco Multi-Year Services Pay for Cisco-led solutions. [Contact us](#) today.

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