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Introducing Metallic Office 365 Backup

Westcon Comstor | CloudPlace

Your docs, inboxes, and conversations need protection too

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From the minds of Commvault, Metallic Backup delivers powerful, enterprise-grade Office 365 data protection. With broad-ranging coverage across the entire Office 365 environment, Metallic keeps valuable data safe from deletion, corruption, and ransomware attack – all with the simplicity of SaaS

Microsoft Azure

The Challenge

Going without third party backup and recovery can result in financial, compliance, and a myriad of other risks that can be caused by:

- Human Error
- Malicious Software
- Hacking or Internal Attacks

Add to the fact that Microsoft doesn't currently have a tool that natively backs up 0365 data and suggests you use a third-party tool – and your environment is more than likely vulnerable.

The Solution

Metallic™ Office 365 Backup & Recovery eDiscovery Edition from Commvault, and as a Westcon-Comstor partner, it is available the Microsoft Azure Marketplace.

Metallic is an enterprise-grade cloud backup solution for Office365 with unlimited Azure Cloud storage and zero egress costs. It's the perfect solution for customers looking to add compliance capabilities to their data backup and recovery environment and procure it as Software-as-a-Service (SaaS).

The Metallic offering is available to all Westcon-Comstor CloudPlace partners; all you need to do is procure Metallic off the Azure Marketplace and attach the cloud backup solution to all 0365 licenses. You will then be able to offer your clients coverage and protection for their data across their Exchange, Teams, OneDrive, and SharePoint data environments!

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The Outcome

With Metallic Office 365 Backup & Recovery eDiscovery Edition from Commvault, you can assist clients by ensuring hardened security protocols such as multifactor authentication, advanced data encryption, and zero-trust user access controls. This allows them to block unauthorised entry to backup data!

In short? You can ensure protection for your client's docs, inboxes, and conversations! By ensuring:

Complete Coverage
Comprehensive protection across Exchange, Teams, OneDrive, and SharePoint data.

- Long term, extended retention, beyond recycle bin limitations
- Granular search & eDiscovery
- Flexible point-in-time and out-of-place recovery options
- Deduplication and compression for optimised performance

Enterprise-grade Protection
Stringent security standards, privacy protocols, and zero-trust access control built-in provide multi-layer data protection to combat today's data loss threats.

- Isolated, air-gapped backups from source data
- Layered security plus GDPR compliance
- At-rest and in-flight data encryption
- Role-based, SSO, SAML authentication controls
- SOC2 and ISO 27001 certified

Award-winning SaaS
Cost-effective data protection, without the complexity, hassle-free deployments, maintenance, and management, and you only pay for what you need.

- Unlimited Azure storage and unlimited retention included
- No hardware, installation, or significant upfront capital investments
- Zero egress fees or hidden storage charges
- Automatic updates and maintenance built-in

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Why Westcon-Comstor?

We have developed our CloudPlace Programme to enable seamless onboarding onto the Azure Marketplace of our Microsoft partners. It is so seamless; we do it for you.

As part of this programme, we offer partners clients access to many solutions available through Independent Software Vendors (ISVs), such as Commvault. We will also tailor solutions, add value, and pass on discounts through this programme.

Our promise:

- We remove the stress of onboarding by doing it for you.
- We provide a single-entry point onto Azure and to ISVs like Commvault.
- We get billed by Microsoft for Metallic, and we then bill you per user, per month.
- We manage the admin, billing, and margin related matters.
- We offer dedicated pre-and post-sales support lines.
- We can help you get certified through our academy.
- One system, one bill, one partner.
- And all of this is available through our CloudPlace Programme.

When you partner with Westcon-Comstor, you immediately get access to our strong vendor relationships while removing the pressure on you to sign up for multiple vendor agreements.

And if you can sell it but you can't support it – our technical teams will become an extension of your team until you can!

Get in touch

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