

Why Total Partner View with Comstor

Complete **visibility** across your **Cisco Services Business**



Comstor



CSSI

Comstor Software & Services Initiative



CISCO

Partner

Distribution Partner



What is TPV?

Total Partner View is a tool that allows you identify net new service and contract renewal opportunities, follow up on the status of CSPP rebates, and identify areas of improvement.



How can we start helping you?

First step is to establish a "Cisco Click to View" relationship between us, this is an easy digital automated process with approval granted for a period of 12 months.



What are the extra benefits of TPV?

TPV helps tracking your performance on services sales rebates, giving visibility on Attach Rate, Renewal Rate, MY Services ratio metrics



Useful Links

How to become a TPV Admin

Admin & role assignment PSS (Partner Self Service)

How to access TPV

Enrolment & submissions PPE (Partner Program Enrollment)

Global EasyPay

How Comstor will help you:



onboarding & training



new opportunities for services



expand your Cisco revenue



status of your CSPP performance



reducing your admin costs



manage your install base



understand your rebate metrics



outstanding service practice

Getting started in 5 easy steps



1. Get access from your mgmt to the Cisco TPV tool



2. Send us your CCO user ID so Comstor can initiate a C2V access



3. Cisco will send you an email for approval



4. Give your online consent back to Cisco



5. Free Comstor expertise on your opportunities for 1 year



Comstor