



# At your Service

# Anywhere

### Discover Westcon-Comstor Services

Scale your business, tap into our global reach, and increase your margins with Westcon's comprehensive Services portfolio.

We'll do the heavy lifting to simplify the way you do business throughout the customer lifecycle. We'll also unlock new possibilities for you along the way.

More opportunities, at your service, anywhere.

We offer:



Education



Support



Professional



Supply Chain

## Tap into our global reach



Expert knowledge of local markets

Shipping to 180 countries

Resources all around the world

### Instructor-led training

- Bespoke training
- Practice labs
- Digital learning

### Westcon Care

- Westcon Assist
- Managed Services
- Engineer to site



### Staging

- Forward logistics & IOR
- Reverse logistics
- Third-party logistics

### Solution enablement

- Solution design
- Installations, migrations, updates
- Health checks, assessments
- Validations

## Education

Stay ahead in the digital age through our comprehensive training options and vendor-certified learning services.

**3,000+**

instructor-led classes

**2,000+**

digital learning resources

**45**

certified instructors

**36**

multivendor labs

## Support

Offer IT infrastructure support for more vendors, languages, and geographies through our support services.

**78**

support engineers

**7**

languages

**6**

support centres

**5**

Partner Success delivery managers

## Professional

Turn our experienced team into your team and gain access to the best specialist knowledge in the industry.

**250**

Westcon-Comstor engineers

**8000+**

engineers we have access to

**40+**

consultant engineers

**10**

certified project managers

**4**

languages

## Supply Chain

Maximise opportunities around the world through our international trade expertise and end-to-end logistics solutions.

**180+**

shipping countries

**11**

logistics centres

**7**

staging centres

# Why

## Westcon-Comstor?

### Self-service quoting

Our easy-to-use quoting tool provides live budgetary pricing for Engineer to Site, Westcon Assist, Rack and Stack, IoR, Staging, Managed Service and more.

### Flexible payment solutions

Overcome budget constraints, accelerate adoption, and combine multivendor solutions into one subscription through our flexible payment solutions.

### Rich heritage and history

Our heritage and proven history of Partner Success gives us the credibility and reputation that partners can trust. To date, we have over 12,000 trusted partnerships across 70 countries.

### We collaborate, never compete

Our Services are 100% designed to support our partners. We're here to help you succeed - after all, Partner Success is what we do.

## Want to get started?

Discover how our trusted services can help you succeed in the digital era.

**Get in contact with your account manager today!**