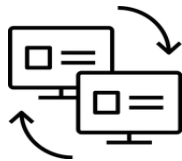


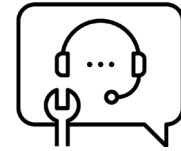
Cisco Lifecycle Pay



Hardware



Software



Services

Help your customers reduce costs by bundling hardware, software, and services into one predictable payment with flexible refresh options

Cisco Lifecycle Pay helps your customers lower their costs and avoid the complexities of maintaining legacy systems. With no upfront costs¹ and predictable payments, they can access the entire Cisco portfolio, including hardware, software and services.

Cisco Lifecycle Pay enables your customers to:

- Easily incorporate hardware into their technology lifecycle.
- Spread payments over 3 to 5 years, whatever works best for their business.
- Better manage cash flow and save their capital for other priorities.
- Accelerate IT adoption with access to the latest technology.
- Lower total cost of usage

About Cisco Capital

Cisco Capital enables business outcomes for customers and partners through payment and lifecycle management solutions in more than 100 countries. We make the digital future accessible to everyone.

Availability

Americas: Bolivia, Brazil, Canada, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, Mexico, Peru, United States

APJC: Australia, China, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, New Zealand, Philippines, Singapore, Taiwan, Thailand

EMEA: Austria, Belgium, Czech Republic, Denmark, Finland, France, Germany, Hungary, Ireland, Israel, Italy, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, South Africa, Spain, Sweden, Switzerland, Turkey, United Kingdom

Product Eligibility

All Cisco hardware, software, and services and select third party equipment. Hardware must be 30% of the BoM.

Duration

Through July 26, 2024

Disclaimer

Payment solutions, applicable financiers and availability of any referenced programs will vary by jurisdiction. Financing and service offerings through Cisco Systems Capital Corporation and its affiliates (collectively, "Cisco Capital") are available in certain jurisdictions and are subject to credit approval and execution of standard Cisco Capital documentation. Payment solutions not available through Cisco Capital may be offered by an independent financing source. Rates and terms are based on customer's credit rating, offering types, product types and options. Not all customers may qualify. Not all services or offers are available in all jurisdictions. Other restrictions may apply. Cisco Capital reserves the right to change or cancel the foregoing at any time without notice. In California, loans offered by Cisco Capital will be made or arranged pursuant to a California Financing Law License.

What's in it for you?

To stay competitive, your customers need the latest technology to enhance performance and help them manage growth. Help them access the latest Cisco technology for their business without letting their budget stand in the way.

Cisco Lifecycle Pay helps your customers avoid the cost of maintaining legacy systems. Aligned with a lifecycle selling motion, Cisco Lifecycle Pay supports hardware as-a-service and Cisco's Circular Economy Program. And when the term is up, you can guide the refresh conversation.

Your customers may experience the following benefits:

- **Aligned to business outcomes:** Decrease time to value and accelerated ROI.
- **Ease of adoption:** Focus on the adoption of a total Cisco solution with fixed payments over time.
- **Inherent flexibility:** Easy to transition, refresh, expand, and renew your technology.

- **Sustainability:** Aligned with Cisco's Circular Economy Program.
- **IT lifecycle management:** Avoid the cost of maintaining legacy systems.
- **Lower total cost of usage:** Often as low as 20% off selling price

Get started today

To learn more, please contact your [Cisco Capital Partner Account Manager](#) today.

¹Some payment solutions may require a down payment or an upfront payment of sales tax.