



Flexible Payment Solutions

Flex blends solution billing with traditional distribution and flexible payment options to drive Partner Success.

Get the technology you need now, pay later. Offer the subscriptions customers expect, without squeezing your cashflow.

Contracted and invoiced by Westcon-Comstor with no third parties, it's flexible funding you can rely on.

Why use Flex?



Get the best deal now, pay over time

- Increase deal size to maximise vendor discounts.
- Lock in multi-year subscription savings.
- Spread the cost over 1-5 years in monthly, quarterly or annual invoices.



Accelerate new technology adoption

- Update legacy estates and expand deals.
- Ease working capital challenges with extended payment terms.
- Pull deals forward into this financial year.



Provide the subscription your customer wants

- Convert one-off charges to periodic invoicing.
- Align payments out with payments in.
- Mirror billing schedules to your end customer.



Enjoy quick, easy transactions

- Contracted and invoiced by Westcon-Comstor.
- No third-party billing agents.
- Use the same processes you already enjoy.

No matter how complex the deal or technology, we can make the purchase possible.

Contact your Account Manager today or visit our website to find out more.

<https://www.westconcomstor.com/flexiblepayments>

