



NEW NORMAL MEANS FLEXIBLE WORKING







1 day In a third space

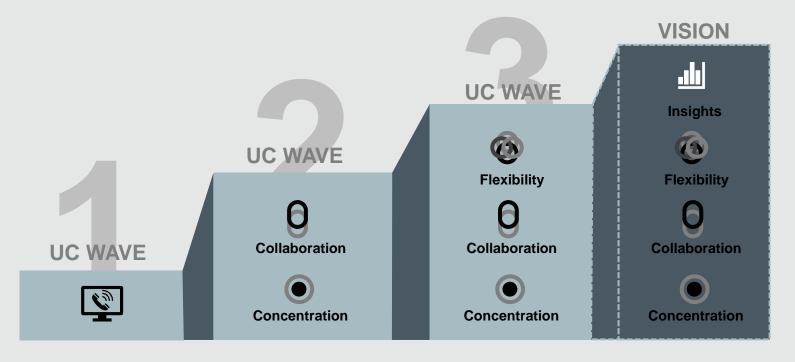






COVID19 HAS ACCELERATED AN ALREADY GROWING DIGITAL TRANSFORMATION

Unified communications will be a \$167 billion market by 2025





From 10 to 300 million daily active users **April 2020**



From 20 to 75 million daily active users **April 2020**



100 million daily active users **April 2020**



9000 new customers in February and March





MICROSOFT AND JABRA

Innovating the workspace ecosystem together

Work in symbiosis to enable the **collaboration ecosystem**

+10 years of developing technology together

Key partner event

Microsoft is a **Jabra customer**

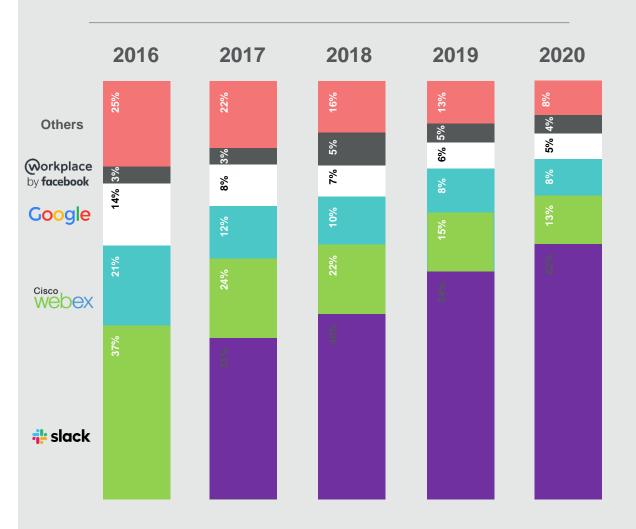




MICROSOFT IS REPLACING SKYPE FOR BUSINESS 31ST JULY 2021

For a new UC that is better suited for the evolving needs in collaboration: Teams.









UC CERTIFICATION

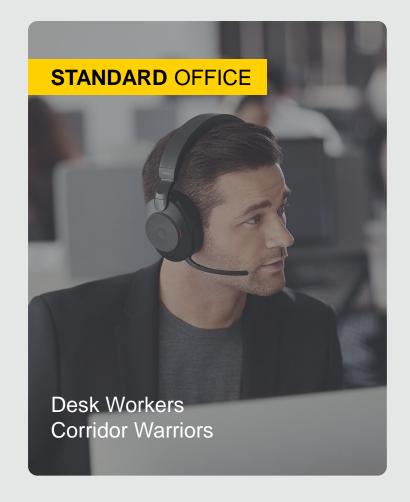
But the **majority** of headsets in professional environments **are not UC certified**



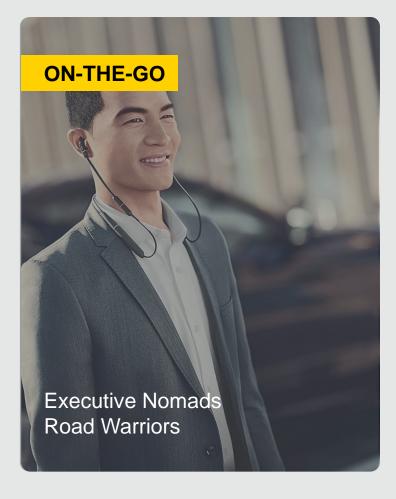




KNOWLEDGE WORKERS









UNIFIED COMMUNICATION

The business case journey is evolving



UC is delivering on productivity & innovation



USER NEED FOR

- CONCENTRATION
- COLLABORATION

Improved UC device quality, new Wi-Fi and usage guides



UC WAVE

USER NEED FOR CONCENTRATION COLLABORATION

Accelerated by Microsoft

management systems

Teams and Introduction of

FLEXIBILITY

UC Performance

Work is no longer a place you go to -

it is something you do



VISION









USER NEED FOR

- CONCENTRATION
- COLLABORATION
- FLEXIBILITY
- INSIGHTS

IP Telephony



First introduction to **Unified Communications**

UC WAVE

UC is cutting costs with

EVOLVE JOURNEY

ADOPTION

IN THE

MARKET



EVOLVE

EVOLVE2

ENGINEERED FOR TOMORROW



EVOLVE2

THE NEW STANDARD.





EVOLVE2 30

Available 1st of March 2021



ENGINEERED FOR ● 9 🚳

Lightweight: **125 gms**







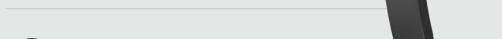
Improved Passive Noise Cancellation with exchangeable cushions

Cancels 48% more noise than Evolve 30



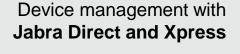
12% better voice distractor performance than Evolve 30







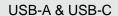
Dedicated **Teams button**







Integrated 360° busylight







THE NEW STANDARD FOR MICROSOFT TEAMS



LED Light Notifications

For incoming MS Teams calls, meeting ready to join, missed calls and voicemails.



Fast Access Button

Brings up Teams in the relevant section at the moment.





MICROSOFT TEAMS CERTIFICATION

The stamp of approval for great audio and seamless experience in Teams.



Optimised audio

Teams certified headsets need to meet a very high standard in both optimized rich audio quality and experience.



Seamless Experience

They work out of the box (plug & play) with no additional configuration required, and offer call control.

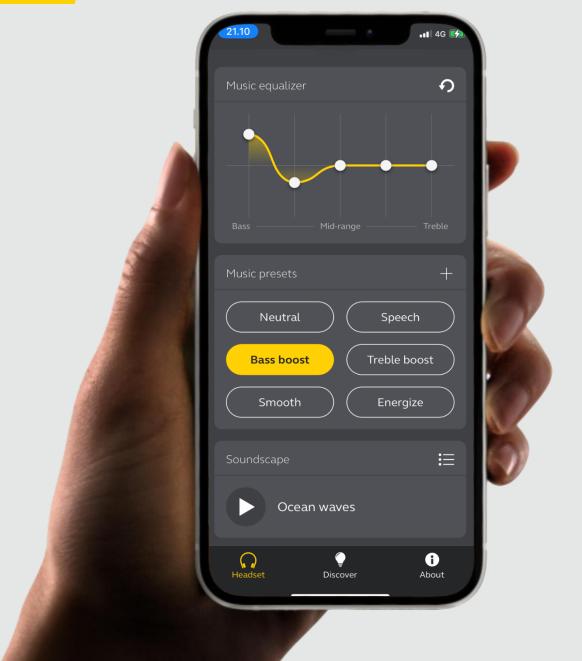
Jabra Elite 45h



NON UC CERTIFIED HEADSET

Can deliver the most basic functions of incoming and outgoing audio, wired or wireless connection, mostly single device optimised. Audio is not optimised.





THE NEW STANDARD OF PERSONALISATION

Select your **Moment**

Customize your music

Play your focus soundscape

Adjust sidetone & call EQ

Control surrounding noise

Update your firmware

Choose your **Voice Assistant**

Configure your **busylight**

Contact Jabra Support



JABRA EVOLVE2

The new standard of ecosystems and experience

EVOLVE₂ 85





EVOLVE₂ 65





EVOLVE2 40





EVOLVE2 30





FCS

April 2020

April 2020

April 2020

March 2021

MSRP

Evolve2 85: €449 Evolve2 85 w stand: €489 Evolve2 85: \$449

Evolve2 85 w stand: \$499

Evolve2 65 Stereo: €209 Evolve2 65 Mono: €199

Evolve2 65 Stereo w stand: €249 Evolve2 65 Mono w stand: €239

Evolve2 65 Stereo: \$249

Evolve2 65 Mono: \$239

Evolve2 65 Stereo w stand: \$299 Evolve2 65 Mono w stand: \$289

Evolve2 40 Stereo: €119 Evolve2 40 Mono: €109 Evolve2 40 Stereo: \$139 Evolve2 40 Mono: \$129

Evolve2 30 Stereo: €89 Evolve2 30 Mono: €79 Evolve2 30 Stereo: \$99 Evolve2 30 Mono: \$89

COMPATABILITY











* USB-A and USB-C version for Bluetooth Adapter







* USB-A and USB-C version for Bluetooth Adapter















adrada

* USB-A and USB-C version for Bluetooth Adapter



TEAMS CERTIFICATION IS A MUST HAVE NOW.

Evolve and Evolve2 differ in performance and experiences, not in Teams certifications.

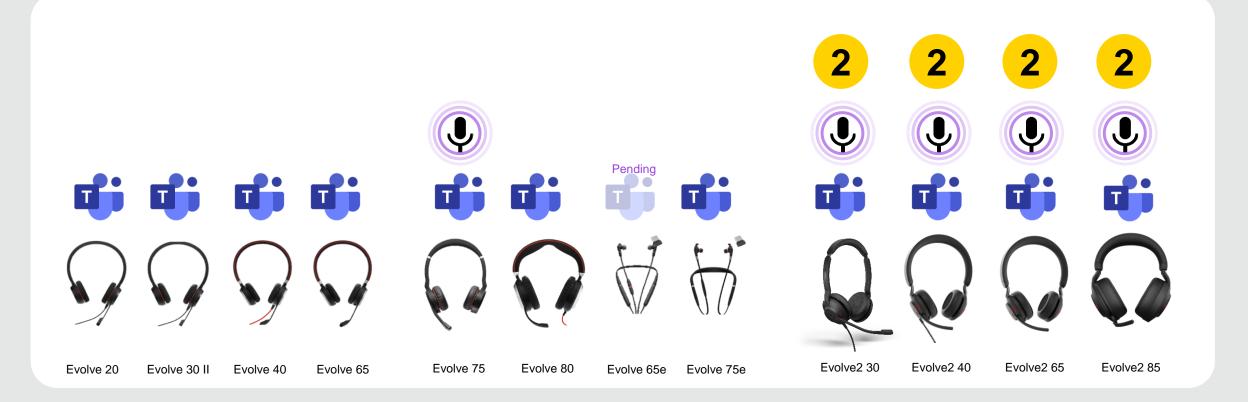




Premium microphone for the open office



New Standard: Upgrade in every feature





EVOLVE2 ARE COMPLETE WITH ALL MAJOR UC CERTIFICATIONS























MANAGE YOUR DEVICES & SETTINGS EASILY

Using Jabra Direct & Xpress – right alongside your headsets

Always up to date

Over the air firmware updates

Control your devices

Enable/disable key features

Central point of management

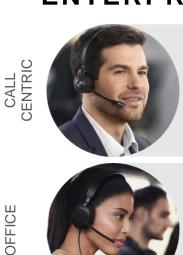
Overview and status of your devices in cloud or on premise

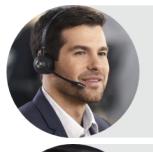






ENTERPRISE PRODUCT PORTFOLIO





Engage 65/75

Stereo/Mono



65



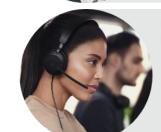








FIRST



DESK-FIRST





40

Convertible



30



80



75



65







MEETING ROOMS

HIGH-NOISE ENVIRONMENTS





Speak 810

85



Speak 750



Speak 710









Jabra PanaCast



BlueParrott B450-XT











JABRA'S GLOBAL

Engagement and capabilities



1

Implement

Test and Go-live support

Partner Implementation

Execution of deployments Training

2

Plan

Advice consulting

Test, evaluate, select

Partner mapping and fulfilment options

Deployment planning

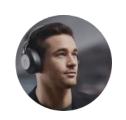
3

Support

Global support, local reach

Warranty and returns

Recurring evaluation



PeopleGlobal experts Global setup

Team culture

Rapid response



Solutions

Intelligent audio Seamless compatibility Vendor certified Future proofed



THANK YOU