DEAL REGISTRATION

REWARD PROGRAM
REGISTER AN OPPORTUNITY NOW

Make extra money in 3 easy steps! Working on a new opportunity should never be complicated or scary. We want to make life easy for you. Register your opportunity with Menlo Security, qualify for the reward program and walk away with $100, $500 and $1000. Take a look at the individual steps and reach out to us if you ever need help along the way.

STEP 01

REGISTER AN OPPORTUNITY

- Register your project as early as possible.
- Use the online form for your Deal registration submission.
- Upon submission, help set up a call between the prospect customer and the Menlo Security team.
- The call must take place within 15 days from the submission date

US$100 REWARD

STEP 02

START A PROOF OF CONCEPT (POC) or PROOF OF VALUE (POV)

- Convince the customer to test the solution
- Obtain confirmation and successfully start a POC
- Note: an active POC is required. A Demo is not qualified as a successful Proof of Concept.

US$500 REWARD

STEP 03

WIN THE PROJECT AND GET AN ORDER FROM THE PROSPECT CUSTOMER

- Obtain a confirmation from the economical buyer
- Submit a Purchase Order to your authorised distributor
- Note: ensure that the PO submission is before Dec 31

US$1,000 REWARD

Don't Wait! You're a potential winner. With a little bit of effort, extra reward can be an easy, straightforward task. But if you ever need professional advice, or even some guidance along the way, the team at Menlo Security is here to help!

Qualification Criteria:

- Opportunity must be >500 users minimum.
- Opportunity must be in a new account not identified by Menlo Security yet.
- Up-sell and cross-sell in an existing Menlo customer is not eligible.
- Deal Registration must be submitted using the online form.
- Online form link: https://www.menlosecurity.com/partner-deal-registration

Terms and Conditions:

- Submission between July 1-Sep 30 period
  Deal Registration must be approved by Menlo Security
  Won deals and PO submission deadline Dec31, 2021
  Reward Payment is in the from of gift card, voucher or equivalent in value (no cash)
- Contact Henry Tie for additional information at **Henry.Tie@westcon.com**

REGISTER YOUR OPPORTUNITY USING THIS LINK

Free VPN Offload Services

Westcon

Scaling Security During Times of Crisis

The way we work will never be the same. The COVID-19 global pandemic has forced millions of employees to work from home. However, the explosion in the number of remote workers is putting unbelievable pressure on virtual private networks (VPN), impacting worker productivity at an already difficult time.

VPN split tunneling alleviates these issues by offloading rich media and routing Internet traffic directly to the Internet and sending only internal traffic destined for the corporate network through the VPN. This configuration can reduce VPN traffic up to 90 percent, while providing secure access to the Internet and phishing protection.
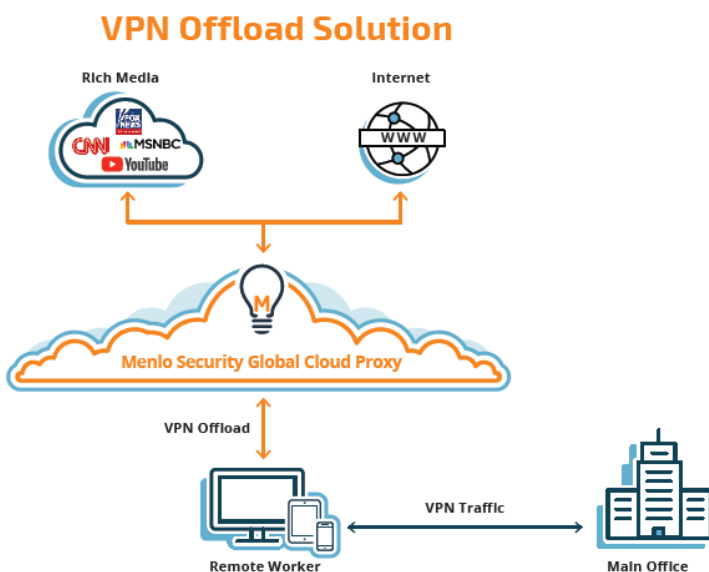
Menlo Security is making its award-winning solution available for free during the COVID-19 pandemic. The solution already protects eight of the ten largest banks in the world, critical infrastructure companies, and large government agencies.

Offer Details

- FREE secure VPN offload during the COVID-19 pandemic
- Leverages Menlo Security's Global Cloud Proxy built on an Isolation Core™
- Licenses include 100% malware and phishing protection
- Claim offer

VPN Offload Features

- Connect users directly to the Internet and reduce VPN bandwidth up to 90 percent
- Secure Internet access for remote workers anywhere in the world
- Eliminate malware, phishing, and ransomware attacks

VPN Offload Solution

Product Suites and Services in the Offer

Global Cloud Proxy for Securing Internet Traffic

- Provides fast, secure web access and enables IT departments to scale security services for large organizations and reduce VPN traffic up 90 percent.

Secure Office 365 or Secure G Suite to Eliminate Phishing Attacks

- Isolates email links and attachments to protect against phishing attacks or malicious attachments. This solution is built on our Global Cloud Proxy for low latency peering to the Internet backbone for an optimal user experience.

Deployment Support

- Includes an assessment of your current infrastructure and development of a plan to quickly deploy our services led by a team of experts.

Global Cloud Proxy Platform Built on an Isolation Core™

The Menlo Security Global Cloud Proxy provides fast, secure to the Internet and enables IT departments to scale security services for remote workers during the COVID-19 global pandemic.

Fast Deployment

100% cloud-based solution with no hardware or software to purchase or deploy.

Global Multitenant Elastic Cloud

Auto-scaling architecture to add users and devices instantly from anywhere in the world.

100% Malware and Phishing Protection

Eliminate malware, ransomware, phishing and zero-day attacks.

FREE Cloud Proxy and Phishing Protection Licenses