



YOUR EMPLOYEES ARE DISTRACTED

Name
Date

THE PROMISE OF THE OPEN OFFICE

RICHER, CONSISTENT COLLABORATION.

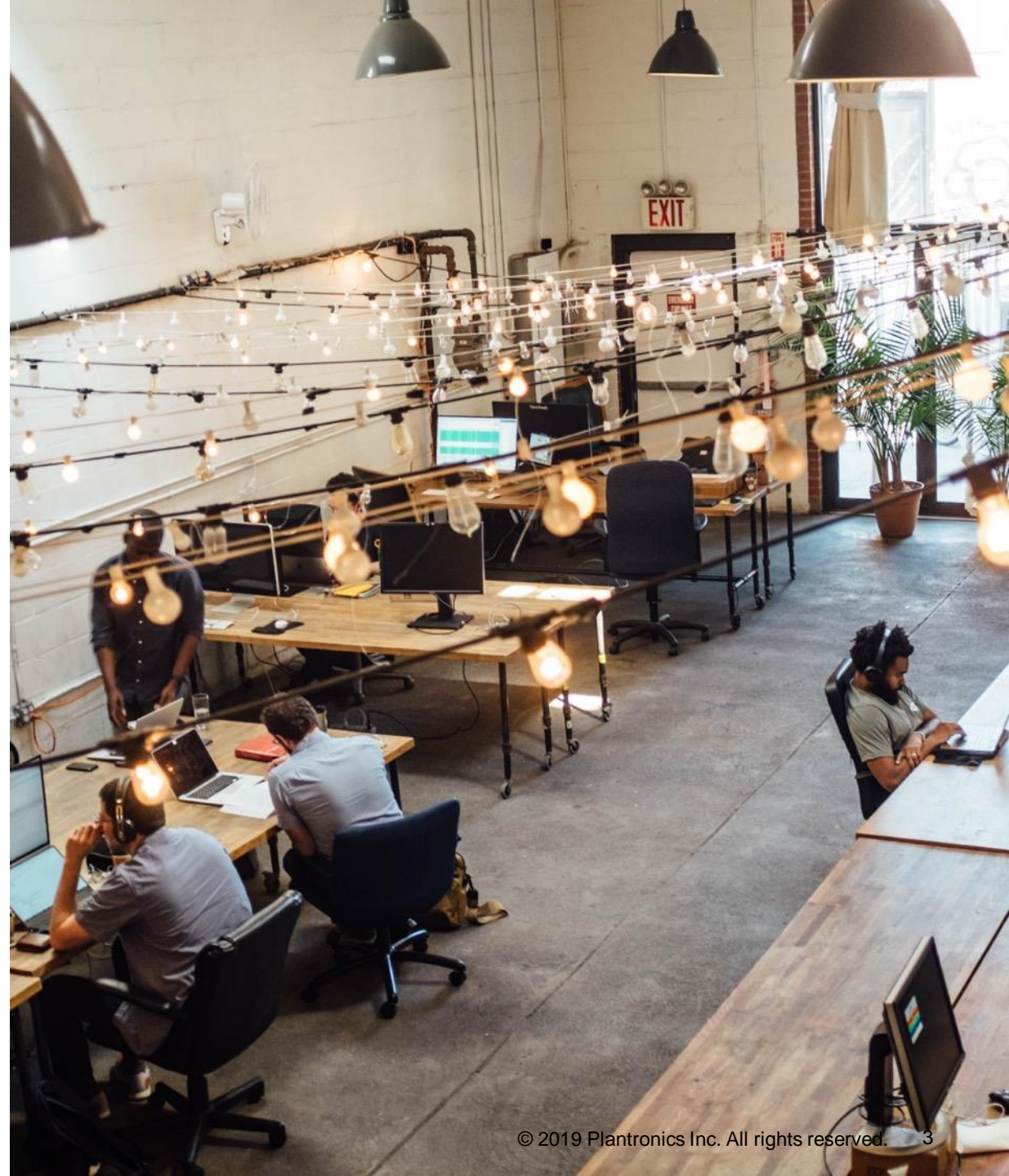
MEANINGFUL CONNECTION.

WHAT COULD GO WRONG?

IF WE BUILD IT, THEY WILL COME

- **Mobility:** at any given time, fewer than 50% of office workers are IN the office
- **Millennials:** younger office workers prize flexible work hours
- **Modernity:** a cool open office is a great tool for attracting talent

Data from "Your Employees Are Distracted." April 24, 2019. Future Workplace.



AND, THERE'S ALWAYS THE MONEY FACTOR

Money: real estate is often the #2 expense¹, and the open office is a positive asset on the bottom line

¹ "12 Major Business Expenses (And How to Reduce Them)." March 8, 2018. Due.com



THE PERILS OF THE OPEN OFFICE

REALITY DOESN'T ALWAYS
ALIGN TO THE DREAM.

OPEN OFFICES ARE NOT UNIVERSALLY LOVED

THE WALL STREET JOURNAL.

A-H E D

The Best Spot in the Office Is a Phone Booth—If You Can Get Into One

Open-plan workplaces have spawned the privacy pod, which are so popular they're rarely free (despite the fish smells)



Elizabeth Tobey waits for a phone booth at the shared office where she works. PHOTO: APRIL CLYBURN-SHERIN

SHARE

FINANCIAL TIMES

SIGN IN

Technology

Open-plan offices: time to bring back the cubicle?

'From Reddit to Apple, tech offices all share an antipathy towards walls'



January 16, 2019 5:00 am by Elaine Moore

Playroom-style workspaces must be falling out of favour in Silicon Valley. Three months into my time here, there have been zero invitations to step into a Super Mario-themed meeting room or

SLATE

WORK

Privacy, Please

Open office plans are terrible for workers, so why do they persist?

By ALISON GREEN

JAN 21, 2019 • 5:50 AM



Photos by Thinkstock, LYCS LYCS on Unsplash, and Tanner Boriack on Unsplash.

Few people are as knee-deep in our work-related

FAST@COMPANY

01.15.19

Everyone hates open offices. Here's why they still exist

Employees don't like them. Research proves they're ineffective. Why is it taking so long for us to get rid of them?




[Illustration: Rune Fisker]



BY KATHARINE SCHWAB

7 MINUTE READ



99%

**OF EMPLOYEES
ARE DISTRACTED
AT WORK**

Data from "All Your Employees Are Distracted." April 24, 2019. Future Workplace

LOUD TALKERS?



DISTRACTIONS REIGN

Turns out we don't work as well as we anticipated in this environment

- Over 1/3 are *often* or *always* distracted
- Over 1/2 office workers report noise impacting satisfaction and productivity
- 73% of employees would work in the office more if they had a quiet space to work

Data from "All Your Employees Are Distracted." April 24, 2019. Future Workplace.

THE SINGLE BIGGEST DISTRACTION?

COWORKERS

DISTRACTION HURTS THE BOTTOM LINE

In a company with 500 employees, 53% will be distracted at least once a day, which is 265 employees with an average of 23 min required to refocus

Cost Calculations*

Weekly

\$250K

Monthly

\$1M

Annually

\$12M

Calculate the Real Cost of Noise.
<https://www.plantronics.com/us/en/solutions/managing-noise/roi-calculator>

*Assumes average employee cost of \$50/hr, a 5-day work week, a 4-week work month and a 48-week work year.



CIOS USED TO BE MEASURED
ON UPTIME AND INCIDENT
MANAGEMENT. TODAY,
PROGRESSIVE CIOS DRIVE
EMPLOYEE EXPERIENCE.”

– Paul Johnson, CIO, Poly

THE POWER OF THE OPEN OFFICE

EQUIP THE SPACE. EQUIP THE
PEOPLE. JOB DONE.

RECOGNIZE WHERE WORKERS WORK

Shared

Open Spaces
& Hot Desks

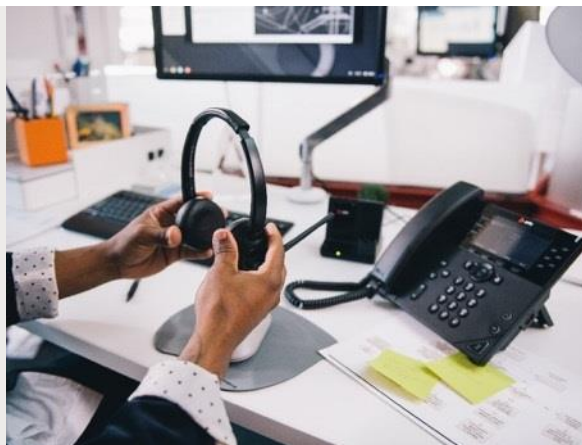


Huddle
Room

“I”

“We”

Private
Office



Conference
Room

Owned

RECOGNIZE WHAT WORKERS NEED

- Different workstyles call for different collaboration solutions from the beginning of the move to the open office
- Employees require tools to block out and manage noise to keep distractions minimal
- May need to invest in new types of tools and meeting spaces to keep people focused and productive



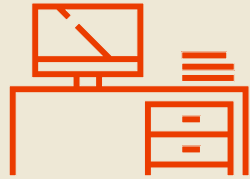
THE SUCCESS OF THE OPEN OFFICE

KNOW YOUR NEEDS.

KNOW YOUR SOLUTIONS.

THE FUTURE IS HERE

Think about the space and the employees



Create

a variety of spaces, with the right
technology to make them work



Equip

employees with tools and
practices, like headsets, to make
them more productive

WHY POLY? ONLY POLY PROVIDES...

- Widest portfolio of devices for collaboration – headsets and handsets, conferencing and video – for every work style to escape noise and distractions
- Smart endpoints that work with virtually any unified communications solution from virtually any vendor
- The full solution that incorporates management tools, insights, and services to drive better adoption and productivity



POLY ROOM SOLUTIONS

DIFFERENT ROOMS.
DIFFERENT NEEDS.

SOLUTIONS FOR SMALL ROOMS

CREATE AN OASIS FOR
COLLABORATION.

POLYCOM STUDIO

Escape to the huddle room

- Hear and be heard – delivers the richest, loudest audio quality and clarity in its class
- Innovative and unique NoiseBlock and Acoustic Fence keep out distracting outside sounds from interrupting meetings
- Easily connect to own laptop to get meeting going on time
- Make or take video calls on any platform
- Simple for IT to manage by easily pushing software updates and changing settings

Premium USB video built for small rooms and big ideas



SOLUTIONS FOR LARGER MEETINGS

HEAR AND BE HEARD,
EVEN IN A GROUP.

POLYCOM TRIO

Escape to the meeting room

- Easy voice and video meetings without needing the PC
- Innovative & unique NoiseBlock to keep distractions to a minimum
- Legendary audio quality – the industry's gold standard
- Scalable for every environment to drive better collaboration



The smartphone for the modern conference room

POLY PERSONAL SOLUTIONS

YOU MOVE FROM PLACE TO PLACE.
YOUR EXPERIENCE SHOULDN'T CHANGE.

SOLUTIONS FOR DESK WORKERS

WHAT DISTRACTIONS?



**VVX plus
Savi equals
a winning
combination
for focus**

VVX PLUS SAVI

Hear and be heard with confidence

- Full range of desk phones and headsets from one vendor
- VVX phones: ideal options from common areas to call centers and more with Acoustic Fence technology, only from Poly
- Savi 8200 series headsets, with Active Noise Canceling and hi-fi stereo, allows ultimate focus and concentration*
 - Effortlessly manage PC, mobile and desk phone calls
 - Industry-leading noise cancelling microphones
 - Enterprise-grade DECT audio
 - Wearing style options for personal preference
- Combine it all with Poly's unique cloud solutions and services to deliver insights, ease manageability, and help UCC adoption

ELARA 60 SERIES

Collaboration made seamless

- Seamless transition for the mobile-first user means no down time in transitions throughout the day
- Simple and reliable – the desk phone for smart phones
- Never be without a charge with the built-in charging capability
- Easy to deploy – no provisioning or wiring required

Using your mobile for work shouldn't mean a degraded experience



A close-up, slightly blurred photograph of a woman with long, wavy brown hair. She is looking down towards two white disposable coffee cups on a light-colored surface. The lighting is warm and soft, creating a relaxed atmosphere. The text is overlaid on the left side of the image.

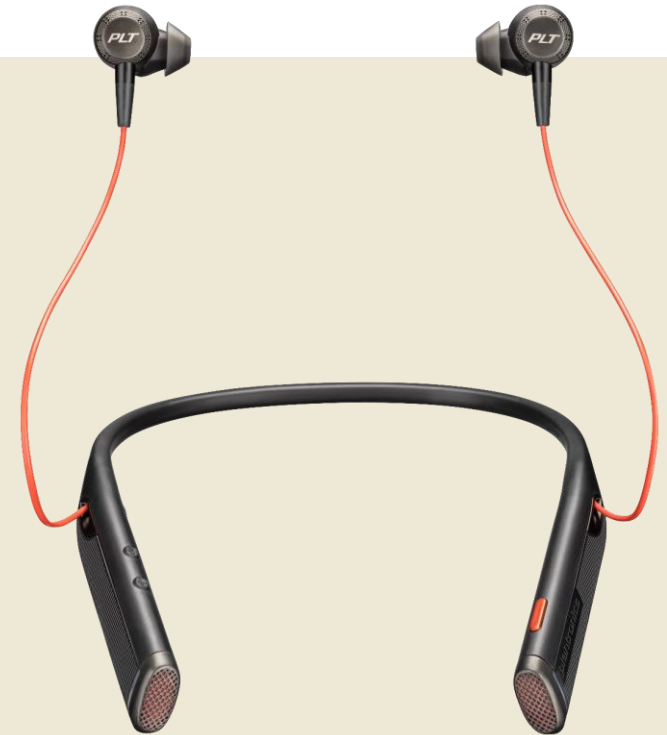
SOLUTIONS FOR IN-OFFICE MOBILE WORKERS

YOU DON'T SIT STILL.
YOUR CONNECTIONS SHOULD
MOVE, TOO.

CONNECT ANYTIME, ANYWHERE

Keep the focus on your conversation, not background noise

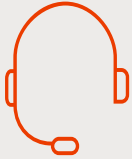
- Widest variety of Active Noise Canceling (ANC) stereo product styles, blocking out distractions and noise
- Industry-leading noise cancelling microphones ensure caller on far end hears only your voice
- Wireless freedom to take calls with you
- Seamless and easy management for IT with unique software and services



POLY SERVICES

NO WORRIES: MAXIMIZED UPTIME
AND INVESTMENT PROTECTION.

SERVICES & PORTFOLIO OVERVIEW



Customer Care

Support Services

Warranty/Repair

Limited Lifetime

Technical Support

Premier

Advantage

Advantage Plus

Elite

Resident Engineers



Professional

Plan

Envisioning; Solution Design;
Workspace Design; Network
Readiness; Consulting and Adoption

Deploy

Install; Deploy; Implement; Migrate;
Upgrade and Project Manage

Optimize

Analytics; Bus Apps; Training
and Adoption



Managed Services and Cloud Services

Remote Monitoring and
Management – Core and Endpoints

Hosted / On-Prem Private Cloud

Managed Services for
Microsoft Teams

Cloud Services – Polycom
RealConnect Office 365; PDMS

INNOVATE WITH POLY

THE FUTURE IS HERE.

THANK YOU