



POLY PARTNER TOOL KIT: EDUCATION

PARTNER TOOL KIT FOR DIGITAL EDUCATION

Your education customers will already be preparing for the new term and blended learning is here to stay. Now is a great opportunity for you and your sales team to sell Poly audio and video solutions. To help you sell Poly, we've prepared these ready-to-use marketing assets as part of our education campaign.



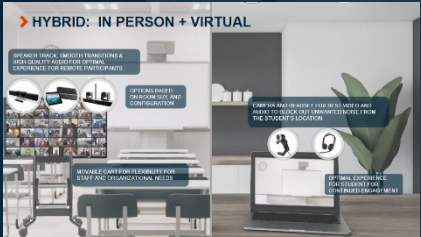
MANY RESOURCES. ONE KIT.

FOR ANY LEARNING MODEL, WIN WITH POLY



SOLUTIONS BROCHURE

Help your customer determine the best solution for their chosen instruction model. With Poly solutions, you can provide an affordable, scalable video and audio solution to fit the bill.



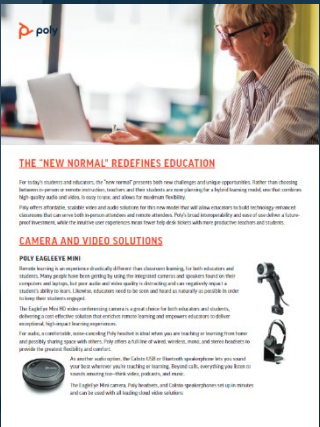
CONCEPTS FOR EDUCATION PRESENTATION

This presentation provides a great visual for your customers to see how and where Poly solutions fit in each learning model.



HYBRID LEARNING MICROSOFT ON DEMAND WEBINAR

Share this on-demand webinar with your Microsoft customers. It covers the challenges IT is facing in planning for a hybrid learning model, ideas to broaden the MSFT teams experience, and how personal devices can boost productivity in and out of the classroom.



USB CAMERAS FOR EDUCATION

Review this document with your customer for Poly camera and video solutions designed for a hybrid learning model.

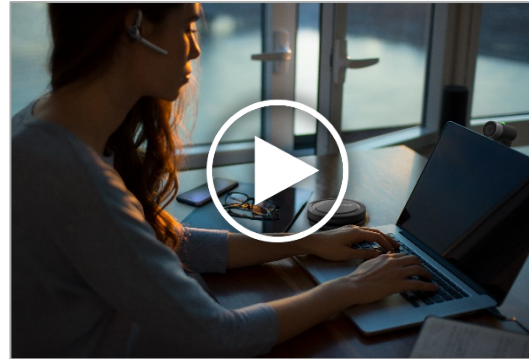


POLY GRANT ASSISTANCE GUIDE

Help your customers get the funding they deserve by partnering with the Poly PGAP team.

POLY PANDEMIC PLAYBOOK


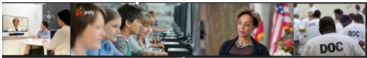
We've put this playbook together **specifically for our channel partners** in the education, healthcare, and state and local government markets.



POLY PANDEMIC PLAYBOOK INTRODUCTION VIDEO

Watch this video walkthrough of the playbook to make sure you take advantage of all it has to offer.

Password: F.^emm23

Poly Pandemic Playbook (PPP)	
	
	
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POLY PANDEMIC PLAYBOOK

This partner facing document is your complete guide to becoming your GEM customer's trusted advisor when it comes to the challenges presented by COVID-19. We provide stats, recommendations, grants and funding information and calls to action so you can hit the ground running.



HYBRID TEACHING WITH POLY STUDIO

Show your customers this example of how Presenter Tracking with Poly Studio is a natural fit for Hybrid Teaching.

FOR YOUR REFERENCE

Access additional resources to help with your sales activities.



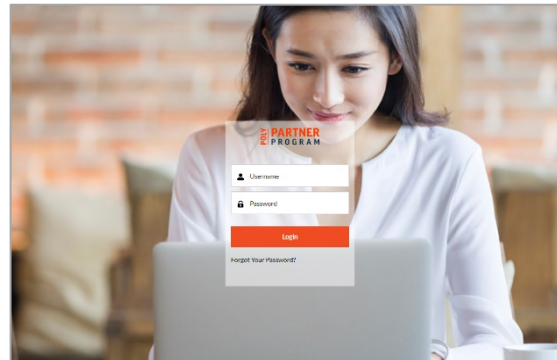
DEAL REGISTRATION

Manage opportunities and register a deal here



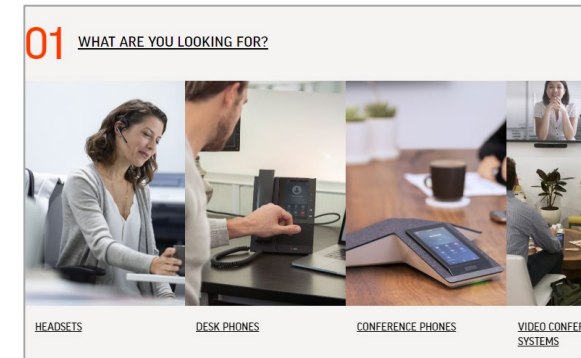
PRICE LIST

Includes description, MSRP, discounts and availability for Poly Solutions and Services



PARTNER PORTAL ASSET LIBRARY

Locate additional assets available to you



POLY PRODUCT FINDER

Refer to the Poly Product Finder to help you choose the best solution

HAPPY SELLING

WE WANT TO HEAR FROM YOU!

If there are resources you would like to see as part of future Poly Partner Tool Kits, submit a Poly Partner Program Support Case [HERE](#).