



Poly Healthcare Solutions

Improve the telemedicine
consultation experience



Poly Healthcare Solutions

Expand care, increase access and improve patient outcomes

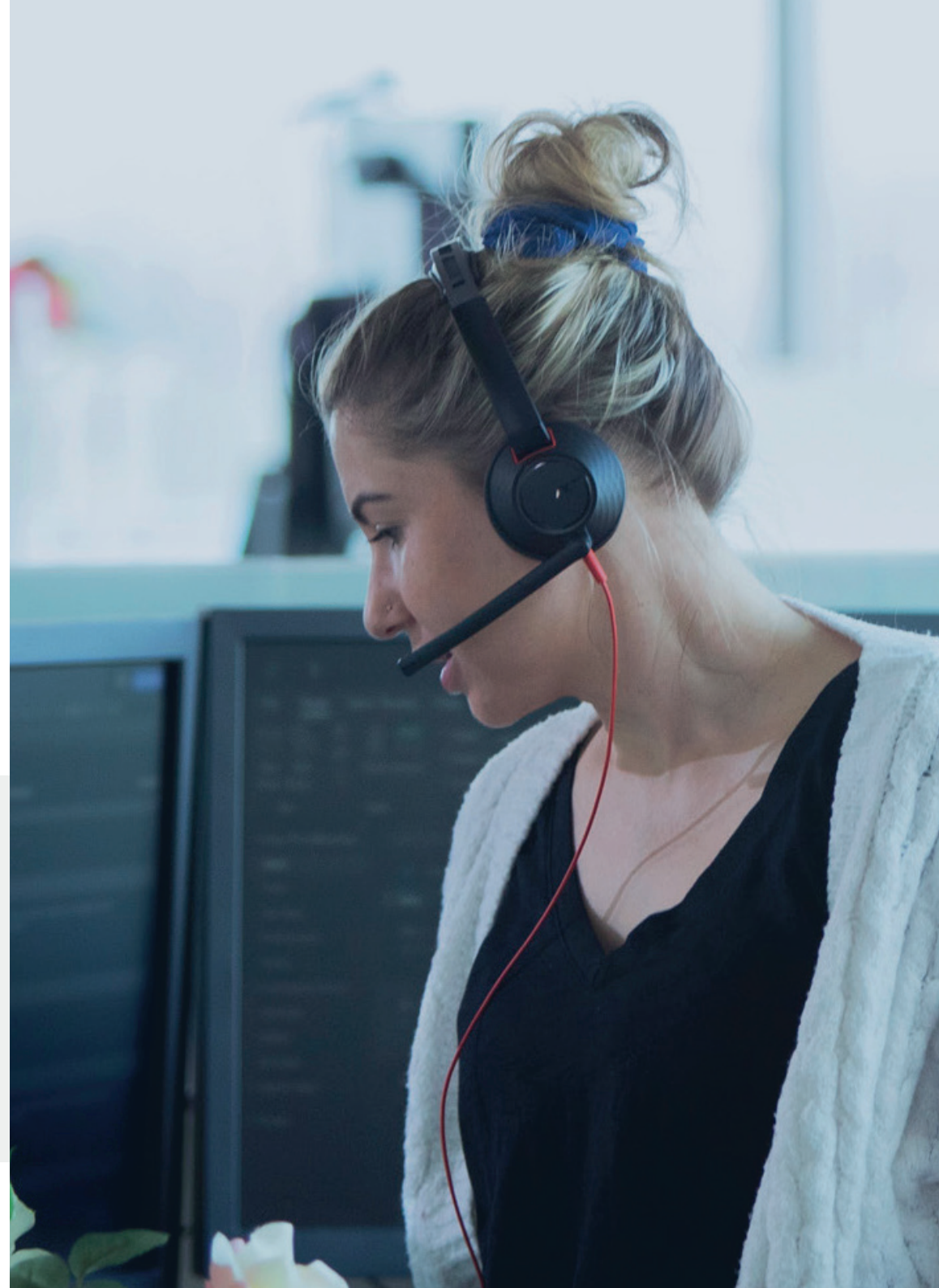
Patients aren't always near their healthcare provider, but the need for high quality care doesn't diminish with distance. Clinicians need to consult together without travelling too – life and death situations need immediate decisions.

Outside clinical settings, providers also need to stay current with skills, collaborate with colleagues and manage facilities – all of which can be done efficiently and effectively with today's technology.

Enabling over 100,000 patient consultations every month, Poly audio and video solutions support 21st century healthcare through remote patient care, continuing medical education (CME), and day-to-day business administration. Westcon can help you to find the right Poly solution for your healthcare customer.

“While the need to see a particular patient in person is based on multiple complex factors, doctors should transition patients who do not need to be seen in person to a virtual visit.”

AMERICAN COLLEGE OF PHYSICIANS



Telemedicine

More patients. Fewer providers. Rising costs. How do healthcare professionals meet the growing needs of patients?

Connect securely and easily with patients from their own device. HD audio and video allows doctors and patients to have a productive, in-person experience. Particularly in times of crisis, telemedicine is the preferred method to isolate healthy patients from potential risk.

For patients with symptoms, video collaboration provides easy access to doctors and nurses. Urgent care facilities must accommodate walk-in and scheduled patients by connecting them with the appropriate clinician for efficient, effective care. Time-critical decisions can be made more quickly when consultations are made over a video link. Telemedicine allows patients to access their own doctors without first having to go to an emergency room.

Moreover, clinicians become more productive. Without having to travel, they are able to see more patients. And with an aging population and a widely distributed patient base, Poly solutions help connect patients, practitioners, specialists and healthcare administrators.



“When we use Poly, we remove the distance barrier so I’m able to provide the same level of care to patients who live four hours away as those who live 40 minutes away. And this technology allows me to be in more than one place at a time.”

DR. SHAYLA SULLIVANT, Child and Adolescent Psychiatrist

Case Study

Children's Mercy, Kansas City, USA

Over 250 Poly-assisted sessions per month for:

- Child psychiatry
- Speech therapy
- General exams

Featured products:

- Poly RealPresence Group Series
- Poly RealPresence Web Suite

Benefits:

- Expanded specialist reach to rural paediatric patients
- Reduced travel time and costs for patients
- Anaesthesiologist collaboration and training



Consultation

Single facilities rarely have all the expertise needed. When clinicians want to consult with colleagues across the world, video interactions grant access to the skills and experience they need meaning more effective diagnoses. Providing the highest quality of care becomes easier with broader access.

Administration

From human resources, board meetings, budget planning, and more, greater staff collaboration can benefit from high quality audio and video conferencing. With Poly solutions, content is easily shared with all participants, ensuring everyone has the information needed to contribute.

Continuing education

Distance education offers medical professionals the opportunity to learn without having to travel. Staying ahead of new techniques and research means even the most isolated practitioners have the best tools. Education for doctors is critical and clinicians need to be taught new techniques to battle disease and disorders quickly and accurately.

“Surgeons all over the world continue to learn new techniques and improve end-results... and that is the point to broadcasting our surgeries.”

Dr Robert Vincent, Surgeon, Clinique Jean Causse, France

Video consultations

Video systems

Ideal for:

Clinics and consultation rooms that need an all-in-one video solution



Poly Studio X30 & X50

- Simple to use, with support for leading cloud video services built right in—no PC or Mac required
- Advanced acoustic algorithms deliver stellar audio quality
- 4K Ultra HD capable
- Built in wireless content sharing using Miracast, Airplay, and Poly Content App (standards-based only)
- Supports both corded and wireless headsets
- Electronic whiteboard and annotation

Ideal for:

Clinics and consultation rooms that need to connect to multiple Video-as-a-Service (VaaS) platforms over USB



Poly Studio USB

- Simple USB connection to a PC or Mac running any video app or cloud services
- The best audio quality in its class
- Automatic speaker tracking
- Centrally managed to ease the burden on IT
- Supports both corded and wireless headsets

Video consultations

Cameras

Ideal for:

Patient or healthcare professional workspaces needing a compact USB video camera



Poly Studio P5

- Exceptional camera optics and automatic low-light compensation
- Hear and be heard wherever you work
- You can take it with you: small, rugged and portable
- Make life simple: easy to use, setup, manage and troubleshoot

Ideal for:

Patient or healthcare professional needing hands-free speaker tracking camera and audio device



Poly Studio P15

- Show up and stand out with exceptional optics and powerful audio
- Automatic camera framing lets you move with confidence
- Up and running in seconds with easy set up

Ideal for:

Healthcare professionals that need a personal meeting display where form and function unite



Poly Studio P21

- Single device includes display, camera, microphone, speakers and lighting
- Pro-grade display offers incredible clarity, brightness, and vibrant colours
- Use any video app with simple USB connectivity to your PC or Mac
- Command your personal workspace with Poly Lens Desktop
- Robust Poly Lens cloud management for IT

Voice

Corded headsets

Ideal for:

Healthcare professionals working in distracting locations looking for a premium solution



Blackwire 8225

- Flexible, noise-cancelling microphone with Acoustic Fence technology
- Advanced hybrid Active Noise Cancelling (ANC) with three settings to optimize
- On-call indicator lets others know when you're on a call
- USB-A or USB-C connectivity
- Zoom compatible

Ideal for:

High call volume healthcare professional needing corded headset for PC telephony



Blackwire 5200 Series

- Connects to PC and Mac via USB/USB-C, smartphone and tablet via 3.5 mm
- Intuitive inline controls to answer/end calls, control volume, and mute
- Dynamic EQ feature automatically adjusts audio for voice and multimedia use
- Zoom compatible

Voice

Bluetooth wireless headsets

Ideal for:

Healthcare professionals that need a comfortable premium stereo Bluetooth headset with excellent noise cancellation.



Voyager Focus 2

- Acoustic Fence technology to remove close talkers at home or in the office
- Advanced digital hybrid ANC
- Next generation Bluetooth adapter more stable wireless range up to 50m
- Stereo sound for calls and media/music
- Dynamic Mute Alert senses and tells you when talking while muted
- Comfortable headband and ear cushions
- Works with any platform

Ideal for:

Healthcare professionals who need a premium stereo Bluetooth headset



Voyager Focus UC

- Active noise cancelling (ANC) helps block sounds in noisy environments
- Smart sensors route, auto-answer, and auto-mute calls
- Hi-fi stereo sound creates a more immersive experience
- Dynamic mute alert feature alerts when you try to talk while muted
- Zoom compatible

Ideal for:

Healthcare professionals who are constantly on the move and need to take calls from both their PC and mobile devices



Voyager 4200 UC Series

- Available in two wearing styles: hi-fi stereo or monaural
- Flexible microphone boom and ergonomic design for long-wearing comfort
- Roam freely, with a range of up to 30m/98ft from a Class 1 Bluetooth® device
- Up to 12 hours of talk time and up to 15 hours of listening time
- Zoom compatible

Voice

Bluetooth wireless headsets

Ideal for:

Healthcare professionals who work in distracting environments, on the go or in the clinic



Voyager 8200 UC

- Boomless, dual-paired omni-directional microphones with enhanced digital signal processing (DSP)
- Dual-mode active noise cancelling (ANC) lets you choose your preferred noise-reduction level
- Smart sensors route, auto-answer, and auto-mute calls
- Zoom compatible

Ideal for:

Healthcare professionals who need comfortable Bluetooth neckband with earbuds



Voyager 6200 UC

- Boomless design features four omni-directional microphones and active noise cancelling (ANC)
- Comfort-fit earbuds deliver hi-fi stereo
- Neckband vibrates to alert you to incoming calls
- Pairs with up to eight devices and connects to two simultaneously
- Zoom compatible

Ideal for:

Healthcare mobile professionals who need a discreet, portable Bluetooth headset



Voyager 5200 UC

- All-day comfort, discreet wearing style
- Clear and professional communication
- Connectivity options (desk phone, PC/Mac, or mobile) work the way users do
- Portable charging case for powering up anytime, anywhere
- Zoom compatible

Voice

DECT headsets

Ideal for:

Healthcare professionals and staff that need a wireless headset for computer, desk phone and mobile phone in one



Ideal for:

Healthcare professionals and staff who want to keep sensitive conversations private



Ideal for:

Healthcare staff that needs a hands-free headset for their desk phone



Savi 8200 Office Series

- Conference on up to two devices at once
- Keep conversations private and hear clearly
- Enjoy wireless freedom—with an ample range
- Choose from 3 styles: mono, stereo, convertible

Savi 7300 Office Series

- Outfit critical conversations with enhanced DECT™ security
- Be heard in shared spaces with 2X better density
- Perfect choice for healthcare institutions

Savi 7200 Office Series

- Give everyone more freedom to move
- Count on compatibility with over 800 phones
- Watch style and comfort lead to better adoption
- Save power by auto-adjusting signal strength

Voice

Speakerphones

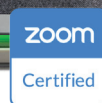
Ideal for:

Healthcare professionals who want a native Microsoft Teams phone with a larger screen



Ideal for:

Healthcare professionals who need a native Microsoft Teams phone



Ideal for:

Healthcare professionals who need a common area or entry level phone for Microsoft Teams



Sync 20

- Enjoy remarkable sound from meetings to music
- Reduce echo and noise so everyone hears you clearly
- Slim and portable - take it with you anywhere
- It goes as long as you do with up to 20 hours of battery life

Sync 40

- Turn smaller or flexible spaces into powerful conference rooms
- Reduce echo and noise so everyone hears you clearly
- Premium sound for professional conferencing
- Effortless setup to start meetings faster

Sync 60

- Powerful sound surrounds you
- Be heard anywhere in the room
- Work the way you want to - plug in and get started

Voice

DECT handsets

Ideal for:

Healthcare professionals that need a ruggedized wireless DECT™ handset with antimicrobial technology



Rove 30

- Ruggedized IP65-rated handset
- Microban antimicrobial technology*
- Highly scalable solution
- Secure DECT™ encryption

Ideal for:

Healthcare professionals that need an advanced DECT™ handset with antimicrobial technology



Rove 40

- Ruggedized IP65-rated Advanced level handset
- Microban antimicrobial technology*
- Integrated Bluetooth
- Vibrate mode
- Dedicated emergency key

*Microban is built-in protection for solid products, coatings and fibres. The technology inhibits the growth of microbes on a surface that can cause staining, bad odours and premature degradation.

Voice

Media phones

Ideal for:

Healthcare professionals who want a native Microsoft Teams phone with a larger screen



CCX 600

- 7 inch multi-touch LCD display, 2 USB ports (type A and type C), integrated Bluetooth and Wi-Fi
- Dedicated Microsoft Teams button
- Your choice of handset model or no handset model for use with headset

Ideal for:

Healthcare professionals who need a native Microsoft Teams phone



CCX 500

- 5 inch multi-touch LCD display, 2 USB ports (type A and type C), integrated Bluetooth
- Dedicated Microsoft Teams button
- Your choice of handset model or no handset model for use with headset

Ideal for:

Healthcare professionals who need a common area or entry level phone for Microsoft Teams



CCX 400

- 5 inch multi-touch LCD display; 1 x type A USB port
- Native Microsoft Teams support and OpenSIP
- Reversible stand supports wall mounting or desktop usage
- Wi-Fi and Bluetooth support via optional USB dongle

Voice

Media phones

Ideal for:

Healthcare professionals and frontline staff who need a reliable wired telephone



Ideal for:

Healthcare professionals whose work demand reliable connectivity and who place a moderate volume of calls



Ideal for:

Healthcare professionals who place a moderate amount of calls or small offices who desire multi-line key system configurations.



VVX 250

- Four-line, basic IP desk phone with colour display
- Award-winning audio with Poly HD Voice and Poly Acoustic Fence
- Supports USB and RJ9 connected headsets
- Dual 10/100/1000 Ethernet ports and Wi-Fi support with optional OBiWiFi5G USB adapter

VVX 350

- Six-line, mid-range IP desk phone with colour display
- Award-winning audio with Poly HD Voice and Poly Acoustic Fence
- Supports USB and RJ9 connected headsets
- Dual 10/100/1000 Ethernet ports and Wi-Fi support with optional OBiWiFi5G USB adapter

VVX 450

- 12-line, performance IP desk phone with colour display
- Award-winning audio with Poly HD Voice and Poly Acoustic Fence
- Supports USB and RJ9 connected headsets
- Dual 10/100/1000 Ethernet ports and Wi-Fi support with optional OBiWiFi5G USB adapter



*Microban technology is available for VVX media phones. This offers built-in protection for solid products, coatings and fibre. The technology works to inhibit the growth of microbes on a surface that can cause staining, bad odours and premature degradation.



Request a consultation

Need help proposing the best solution for a customer? We can help you build the perfect healthcare solution. Request a consultation.



WestconComstor.com