



National leader in mammography services accelerates access to life-critical scans

Solis Mammography transmits a petabyte of data annually with assured high performance and reliability thanks to the Unity EdgeConnect SD-WAN solution

Since its inception three decades ago, Solis Mammography has been focused on one thing: providing women with expert imaging services to achieve and maintain optimal health. Central to this are the 2D and 3D mammograms imaged during each visit. These images are large—each 500 MB or more—and stored in a central Picture Archiving and Communication System (PACS). For every patient

visit, five years of historical scans are sent from the PACS to local imaging centers where radiologists can compare them with newly scanned images to identify any abnormalities. Combined with hundreds of thousands of annual scans, Solis pushes more than a petabyte of data across its wide area network each year.



50%+ INCREASE IN APPLICATION PERFORMANCE



LOWERED COSTS BY 40% PER YEAR

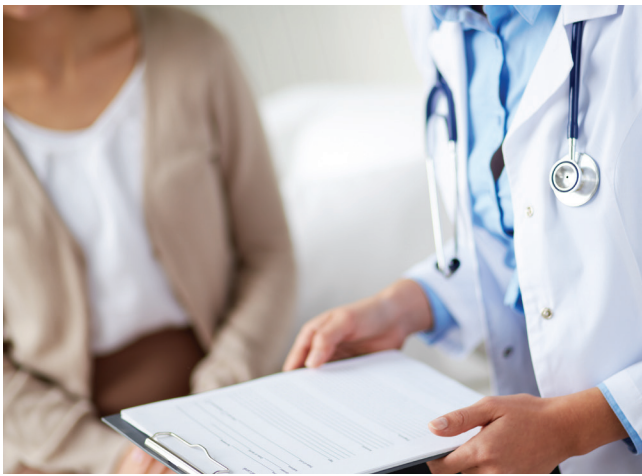


2X INCREASE IN BANDWIDTH

“Suddenly, instead of 13 hours to prefetch images, it only took four and a half hours,” Wikramanayake says. “The staff could actually use our phone system. That’s when we realized Silver Peak was for real.”

Wikramanayake has since deployed EdgeConnect at 15 centers, and is in the process of completing deployment to all 53 Solis imaging centers. The ease and flexibility of deploying EdgeConnect allows Wikramanayake to rollout SD-WAN in phases, augmenting his existing MPLS network by bonding new QoS-enabled broadband services to maximize performance, bandwidth utilization, and network reliability.

Wikramanayake says application performance has improved across the board by at least 50 percent since building an SD-WAN with EdgeConnect.



Increased performance and business agility

Today, the WAN is no longer an impediment to the business. Using [Unity Orchestrator™](#), Wikramanayake can see exactly how traffic is flowing across the WAN, as well as confirm that prefetching completes well before the start of the business day and that images arrive at their destinations intact.

“One of the things we see through Orchestrator is that our integrated Unity Boost WAN optimization does a phenomenal job minimizing latency,” Wikramanayake points out.

As Solis Mammography continues to grow, opening new imaging centers and strategically acquiring complementary businesses, EdgeConnect enables Wikramanayake to bring up new sites quickly. “To light up a new site with MPLS can typically take 90 to 100 days,” he advises. “Now, it only takes about two weeks. All we do is order two broadband links, put in EdgeConnect, and lo and behold we’re up and running.”

With the lower cost of broadband compared to MPLS, combined with the assured quality of service enabled by EdgeConnect, Wikramanayake anticipates that all new sites will be internet-only. Moreover, as MPLS contracts end, he foresees gradually retiring MPLS altogether. “We have already seen cost savings by bringing in high-speed broadband, while continuing to use MPLS,” he reports. “As we replace MPLS with SLA-based internet circuits, our ROI will improve even more.”

Wikramanayake concludes, “With Silver Peak, we’ve improved application performance, gained more bandwidth, improved our time to market, and saved money. And we haven’t had to throw anything out to get where we are.”

For more information on Silver Peak and our solutions, please visit: silver-peak.com

Customer

Solis Mammography is a national leader in mammography and imaging services, with 53 patient service centers across the U.S. The company completes more than 700,000 procedures per year, including screening and 3D diagnostic mammography, computer-aided detection, breast ultrasound, stereotactic biopsy, and ultrasound-guided biopsy.

Challenge

Improve the speed of transmitting large medical images to and from patient service centers, while reducing WAN costs and improving agility to rapidly bring up new centers

Solution

Deploy EdgeConnect SD-WAN appliances in the primary data center and nationwide branches, bonding MPLS and QoS-enabled broadband circuits, and implementing Unity Boost to accelerate the transmission of critical PACS images across the WAN to provide exceptional patient care

Results

- > Reduced nightly image prefetch times from 13 hours to 4.5 hours
- > Increased application performance by 50 percent or more with enhanced network resilience
- > Accelerated new site deployment from up to 100 days to about 2 weeks
- > Doubled available bandwidth while lowering costs by 40 percent



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