

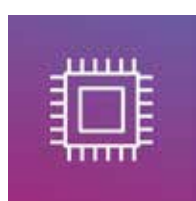
# Westcon AWS Starter Kits

## All-in-One Solution for AWS Environments



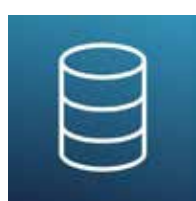
### What are Westcon AWS Starter Kits?

- Pre-packaged solution that cover common scenarios you and your customers will likely encounter in the SMB space including Network, Virtual Machines, Database, AWS WAF, Secure Storage, Web Hosting, and Active Directory Starter Kits. They can quickly be deployed on a customers' environment with minimum effort.



#### Virtual Machines Starter Kit

- Quickly deploy virtual machines with our easy-to-use automation templates for your computing needs. Virtual Machines Starter Kit deploys either Windows or Ubuntu Virtual Machines in AWS environment with sizes of your choice.



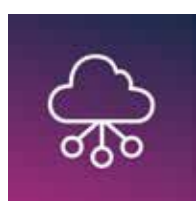
#### Database Starter Kit

- Deploy and easily manage your databases using our pre-packaged AWS resources. This Starter Kit installs the managed database of your choice (MySQL, MSSQL, PostresSQL, Maria) and is easy to deploy on existing networks or new networks.



#### AWS WAF Starter Kit

- Protect your applications with our pre-packaged AWS WAF solution. It protects against common application attacks such as XSS attacks, Bots and DDoS, SQL injection, and unwanted malicious traffics.



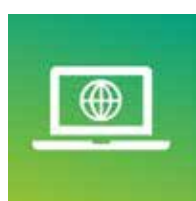
#### Network Starter Kit

- Set up your network infrastructure easily and securely with our pre-packaged AWS resources. This Starter Kit is designed for the new customer just starting their journey on AWS2 and any new workloads that require their own network.



#### Secure Storage Starter Kit

- This One-size-fits all Starter Kit enables you and your customer to build a secured storage environment in AWS. It employs AWS's native security features plus the Cloud market's best security solutions to make the storage impregnable.



#### Web Hosting Starter Kit

- Quickly deploy and manage your web applications with our pre-packaged AWS resources. This Starter Kit is designed for new customers just starting their journey on AWS and customers migrating a Windows-based web application to AWS. It is suitable for any workloads that require an application server and MySQL database server.



#### Active Directory Starter Kit

- Simplify your Active Directory integration with our pre-packaged AWS resources. It is a One-size fits all Starter Kit for most SMB spaces when it comes to Active Directory Deployment.

### Why to choose Westcon AWS Starter Kits?

- At Westcon, we are committed to providing our partners with high-quality solutions that deliver tangible results. AS an AWS Security Competency Partner, our AWS Starter Kits are designed with AWS's best practices and security in mind.
  - Easy to Deploy
  - Sold as a quick deploy package
  - Out-of-the-box solution
  - Predictable cost for customers
  - Highest security and performance
  - Ready to deploy Securitisation Template

### What makes Westcon AWS Starter Kits most secure and reliable?

- Westcon AWS Starter Kits are pre-packed with AWS Securitisation template based on CloudFormation technology to ensure that the AWS resources are set up with the same consistent security configuration to meet and manage your AWS Account's cloud security needs today and in the future. The template is a collection of security services configured based on AWS best practices.
- It includes but is not limited to
  - AWS CloudTrail for governance and compliance of your AWS account.
  - Secured Amazon S3 Simple Storage Service to secure event logs,-KMS for encrypted cryptographic key

### Who is Westcon AWS Starter Kits best for?

- SMB Customers who are just starting their journey on AWS
- Customers who decide to migrate from on-premise to AWS
- For customers that require workload isolation
- Customers who have a workload on AWS, but requires additional VM's or Databases

### What are the benefits for partners?

- Easy to onboard new customers
- Additional revenue for Starter Kit deployment,
- Fast activation new customers and billed revenue
- Less pre-sales required, fast deployment
- Scales easily in SMB market

### How do you order Westcon AWS Starter Kits for your customers?

1. Visit the Westcon AWS Starter Kits landing page and submit your request via the order form
2. ACE Opportunity Submission an Approval is a must to qualify
  - Reseller must tag Westcon as the Distributor in ACE
  - Include #STARTERKIT in the Partner Project title so that your opportunities are counted towards final results

### How do you deploy Westcon AWS Starter Kits for your customers?

- Our team of AWS experts is always available to provide support and assistance. You can rely on Westcon's expertise and experience to deliver your customers a secure, high-performance, and cost-effective AWS infrastructure.

Simplify your SMB cloud solutions and boost your  
business growth with Westcon AWS Starter Kits

For more information, please get in touch with the  
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Visit the Westcon AWS  
Starter Kits landing page to  
learn more