

# Education

# Services

Westcon  Comstor

## Maximising IT performance through learning

Westcon-Comstor Academy is the leading global Authorised Training Centre for cybersecurity, networking, datacentre, collaboration and cloud vendors.

We help businesses and individuals increase skills, learn best practices and earn certifications so they get the skills they need to succeed.

### The benefits of training

Training is key for driving technology adoption, by aligning skills with capabilities to successfully design, deploy and manage IT investments.



#### Benefits for BUSINESSES

- Identify skills gaps in your business
- Increase staff skills and meet the needs of business
- Develop and maintain competitive advantage
- Reduce the costs associated with staff turnover



#### Benefits for PARTNERS

- Comply with vendor partner programmes
- Drive specialisation with in-house expertise
- Drive adoption with more features and functions
- Increase customer retention, value and margin



#### Benefits for INDIVIDUALS

- Increase skills and capabilities
- Meet the demands of the industry
- Future-proof careers and maintain relevance



### Why Westcon-Comstor Academy

We deliver innovative, blended learning solutions, covering over 40 different countries and five languages with a regular schedule of public Instructor-led courses.

- **Official vendor**-accredited training centre
- **Certified**, field-experienced instructors
- **Dedicated labs** with 24 hour open access for each student
- **Flexible learning** in the classroom, remote or on-site, with instructor-led options
- **Award winning** vendor accredited training



## Experience and expertise

Our certified Instructors with many years of engineering field experience, provide best practices and real life situations advice:

- **Instructor-led hands-on** experience develops knowledge and best practice
- **Virtual labs** simulate real-life scenarios and provide a safe environment to develop skills



## Virtual instructor-led training

Virtual classrooms are a flexible learning solution for teams that work remotely:

- **Learn anytime anywhere**, regardless of geographical boundaries
- **Reduce costs** in terms of time, travel and expense
- **Learn from** experienced and certified instructors
- **Join from home** with minimal disruption to productivity
- **Access the same classroom** labs and testing environments as a face-to-face course



## Other benefits of Westcon-Comstor Academy

- **Learning Passport:** reduce the cost of learning through our pre-paid training credit offers allowing you to use training when you need it
- **Vendor learning credits and funding:** purchase and redeem vendor training credits through our accredited learning provider status
- **Guaranteed to run:** we guarantee our courses will run regardless of cancellations
- **Free re-sit policy:** you're guaranteed to pass your exam with our free-resit policy
- **Government funding schemes:** we are approved by a number of governments across the globe to allowing you to benefit from local funding
- **Free access** for one year to our Learning Management System for all students.
- **Lab as Service:** we offer a series of standalone practice labs, which allows you to practice in your own time



## Our global presence

- **UK and Europe:** Austria, Belgium, Denmark, France, Germany, Italy, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, UK
- **Africa:** Kenya, Mauritius, Morocco, Namibia, Nigeria, Senegal, South Africa
- **Middle East:** Bahrain, Saudi Arabia, Qatar, United Arab Emirates
- **Asia Pacific:** Australia, China, Hong Kong, Indonesia, New Zealand, Philippines, Singapore, Thailand
- **Our partnership with SYNEX** covers North and South America

# Learn more about our education services portfolio

 [academy.westconcomstor.com](https://academy.westconcomstor.com)

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