

## About Bryant G. Tow, Managing Partner



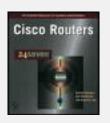




Distinguished Fellow

President, Mid-TN VP National (former)





















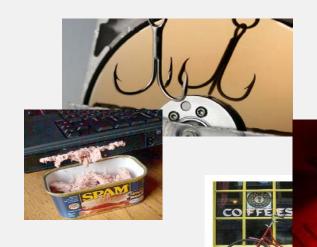


## Agenda



- Cyber Threat Landscape
- CyberRisk Solutions Overview
- CyberRisk Solutions Services















host

build

consume



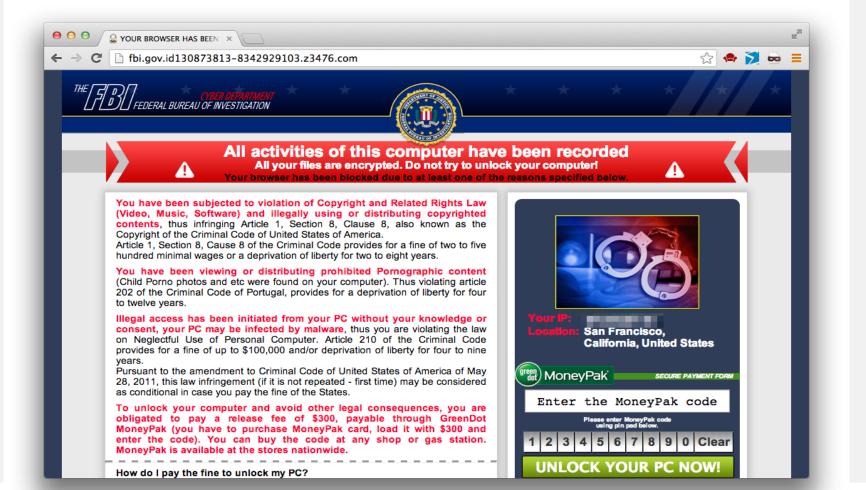


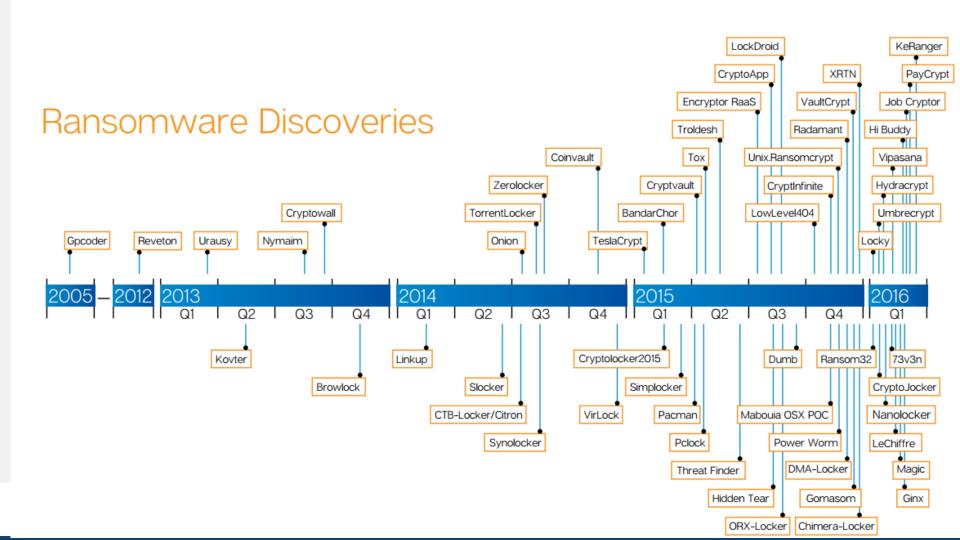




https://youtu.be/FYUjvbaj4bo







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MOST WANTED

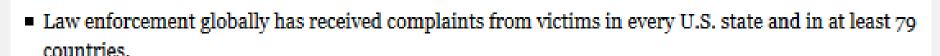
NEWS

STATS & SERVICES

SCAMS & SAFETY | JOBS | FUN & GAMES

Select Language

Phoenix Division



- From October 2013 through February 2016, law enforcement received reports from 17,642 victims.
- This amounted to more than \$2.3 billion in losses.

Home • Phoenix • Press Releases • 2016 • FBI Warns of Dramatic Increase in Business E-Mail Scams

- Since January 2015, the FBI has seen a 270 percent increase in identified victims and exposed loss.
- In Arizona the average loss per scam is between \$25,000 and \$75,000.

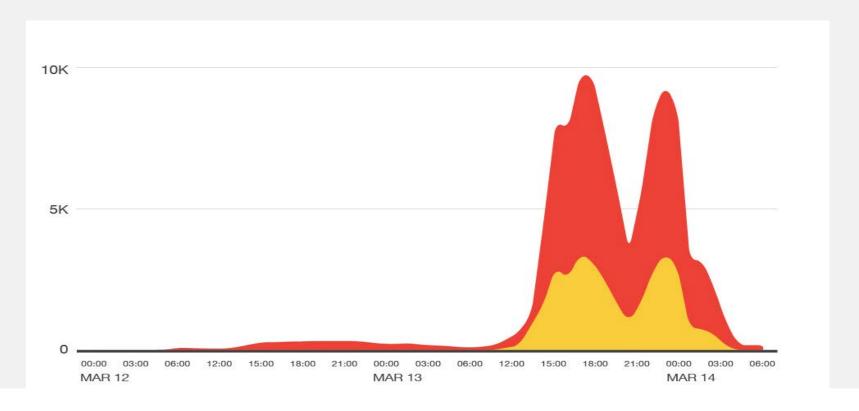
# Malvertising servers used in this attack, and corresponding activities in the last 24 hours (UTC)



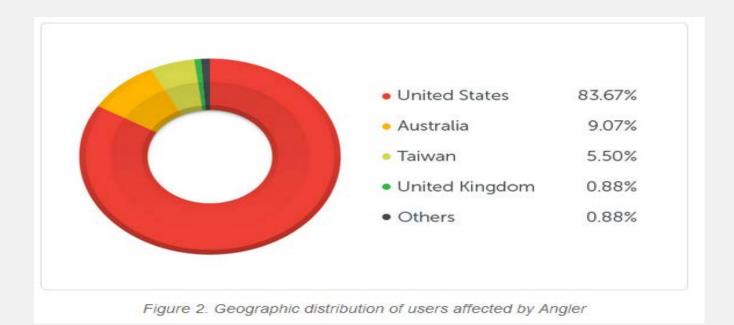


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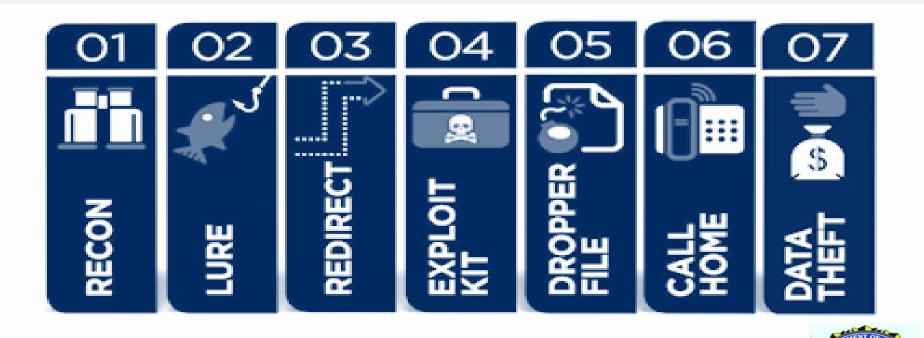


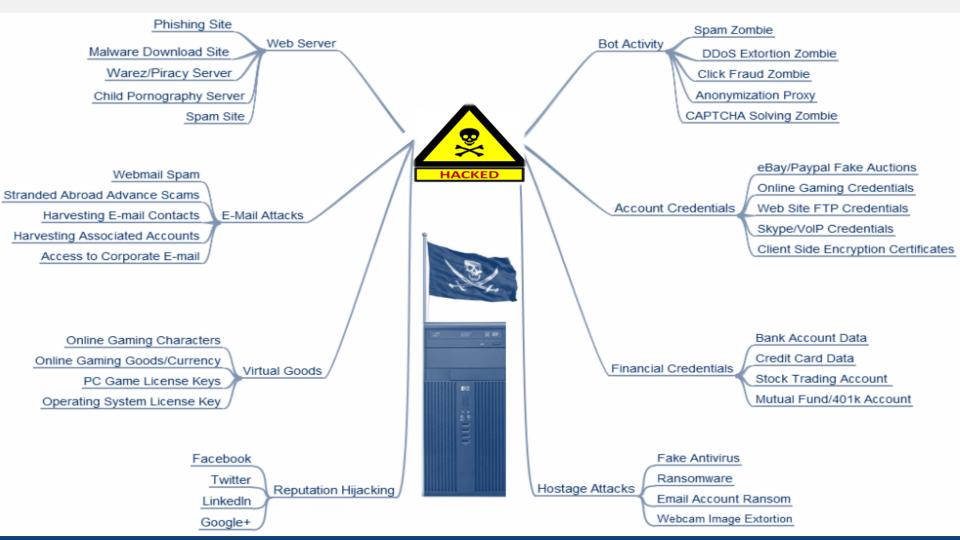
## Angler Infections



## Cyber Kill Chain







## Enterprise-wide CyberRisk Trends



Our clients are seeking security solutions that are business driven processes to manage information risk and protect the value of their brand.

#### What's gaining significance...



- ✓ IT and internet are integrated into all major business processes introducing risk from every angle
- ✓ New technologies, geographies and workforce trends pose new cybersecurity threat vectors
- ✓ People being specifically targeted and lower-tech risks to security steadily increasing.
- ✓ Public communication and reporting of security breaches more scrutiny to cyber risks

#### What's losing significance...

- ✓ Reliance on 'penetration testing' as the metric to measure security
- ✓ Trust of promoting technical resources to build CyberRisk strategy
- ✓ Belief that security is only a technical problem is waning. Responsibilities moving to the boardroom.





## Who is CyberRisk Solutions?



CyberRisk Solutions, LLC provides Enterprise Risk Management strategic consulting, project outsourcing, staffing and managed solutions to reduce the risk of cyber loss and increase operational efficiency for the SMB market across financial services, healthcare, energy and other verticals.

"We're helping define emerging cybersecurity requirements and regulations through our leadership positions within public and private industry standards advisory committees"

"We have the security operations and delivery capabilities required to secure your entire business."



"We start with foundational security program leveraging our deep industry-specific experience to enable critical business processes"















### Enterprise Risk Management (ERM) Solutions Framework



Our solutions follow our business driven process to manage information risk and protect the enterprise to achieve increased shareholder value

#### **Risk Strategy**

✓ Facilitating the establishment of priorities and resource allocation strategies, oversight, and disclosure in terms of major business risks, regulatory requirements and stakeholder interests

#### **Security Operations**

 Performing daily monitoring and management of security technology to provide deeper insight into threats and provide proactive intelligence



## Governance Risk & Compliance

- Architecting the Policy, Procedures, Processes and Standards for your Risk Management Programs
- Tending to compliance controls and business value applications of security services

#### **Human Capital**

 Staffing for IT security technology and consultin needs

Risk management for the enterprise for better efficiency, business continuity, regulatory compliance, and limit liability under constantly changing conditions

## Virtual Chief Security Officer – V-CSO



- ✓ A cost effective dedicated Chief Security Officer for the organization and its stakeholders.
- ✓ An executive director and owner of security strategy and risk, linked to organizational objectives.
- ✓ An well-versed executive in all areas of security and able to provide industry best practices.
- ✓ An independent third party to provide direction and strategy for all security decisions.
- ✓ A cost-effective and affordable pricing mechanism that scales with the business.

## Enterprise Security Roadmap

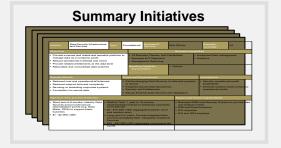


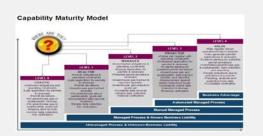
#### An Assessment you can execute against





Likelihood of Impact







An Enterprise Security Governance & Strategy model executed under a single methodology will drive compliance and sustainability more effectively

## Enterprise Security Roadmap



Strateg

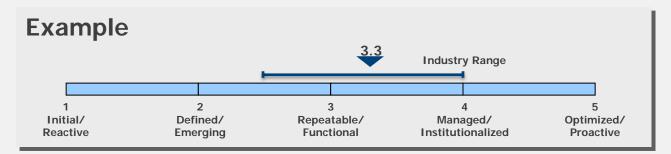
## The overall objective of the ESR is to develop a cyber security strategy that aligns with your business direction

- 1. Evaluate the current state of information security capabilities and standards using Vaco Risk Solutions Framework, and industry knowledge and experience
- 2. Define the desired future state vision of information security the client expects to achieve in the next one to three year timeframe
- 3. Identify the gaps between the current and future states
- 4. Develop a roadmap plan and set of initiatives to address these gaps

Goal is to provide management with an objective approach to allocating resources

## Scoring Methodology, Definitions Example





### **Scoring Scale & Rating Definitions**

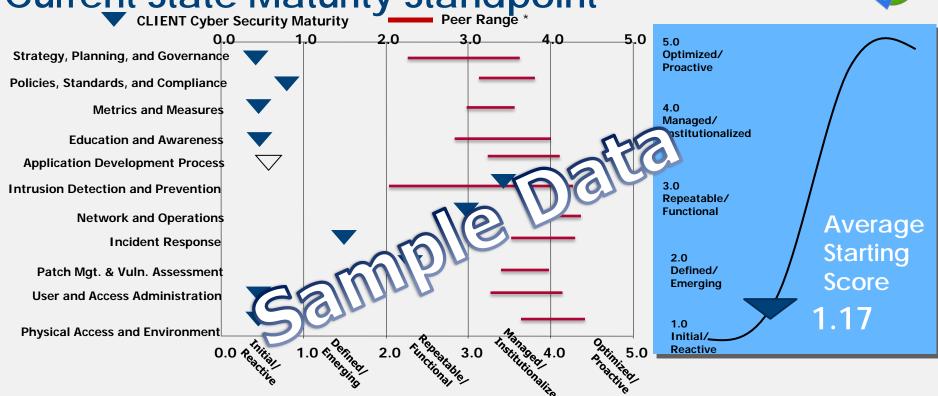
Rating	Description	Process/Policy	Technology	
5	Optimized / Proactive	Continuous improvement, ingrained in the organization at all levels	State of the art, integrated systems	
4	Managed / Institutionalized	Fully documented and implemented, internalized	Comprehensive solutions, full functionality	
3	Repeatable / Functional	Structured and repeatable processes	Partial solutions, limited functionality	
2	Defined / Emerging	Informal, non-repeatable	Point solutions, minimal functionality	
1	Initial / Reactive	Ad hoc, spontaneous approach	No technology, obsolete	

#### **Evaluation Methodology**

- Collected factual information
- Collected leadership's perspectives
- Compared process and technology to state-of-the-art
  - ISO2700x
  - Payment Card Industry (PCI-DSS)
  - Industry Practices
- Investigated findings
- Evaluated across multiple dimensions (policy, process, technology)
- Scored by team consensus
- Reviewed by stakeholders

**P** 

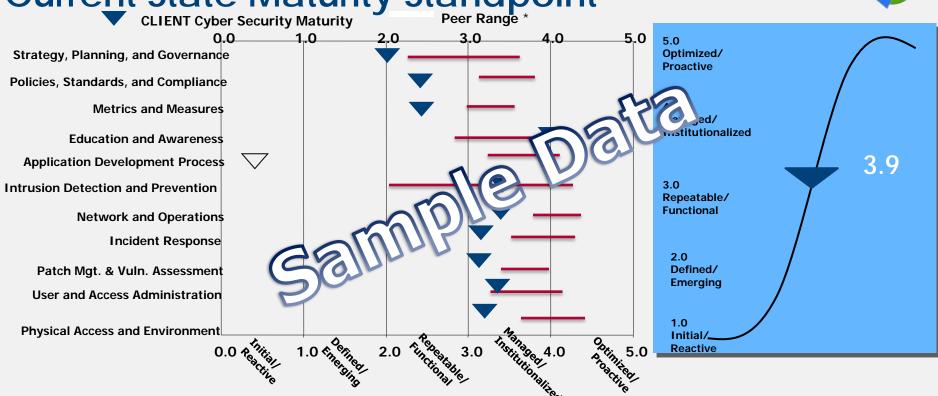
## **Current State Maturity Standpoint**



<sup>\*</sup> Norms based on mechanical services which may have higher risk profile due to IP development, national/global presence etc.

Consider cost/benefit of scoring a "5"

## Current State Maturity Standpoint CLIFNT Cyber Security Maturity Peer Range \*



<sup>\*</sup> Norms based on mechanical services which may have higher risk profile due to IP development, national/global presence etc.

Consider cost/benefit of scoring a "5"

### **Remediation Projects**

#### A. Security Governance and Policies

- A1 Security Strategy Project
- A2 Security Organization Project
- A3 Security Policies & Procedures Project
- A4 Security Legal Agreements Project
- A5 External Vulnerability Assessments
- (A6)- Bring Your Own Device [BYOD] Strategy
- A7 eDiscovery
- A8 Security Dashboard, Metrics & Reporting Process

#### **B. Risk Assessment and Mitigation**

• B1 - Risk Assessment Program

#### C. Human Resources Security and Practices

C1 - Human Resources Security Project

#### D. Asset Management and Media Handling

- D1 Asset Management Project
- D2 Off-site Storage Project

#### E. Access Control

£1 - Design of Access Controls Froject

#### F. Physical / Environmental Security

• F1 - Office Security Project

### Addresses Top 4 Risks

G. Business Continuity and Disaster Recovery
G1 - Business Continuity and Disaster Recovery Project

#### H. Security Awareness and Training

H1 - Security Training and Certification Project

#### I. Change Management

I1 - Change Management

J. ncident Ma. ge

• 11 nc R Management Team & Process

#### K. ty reconfiguration and Management

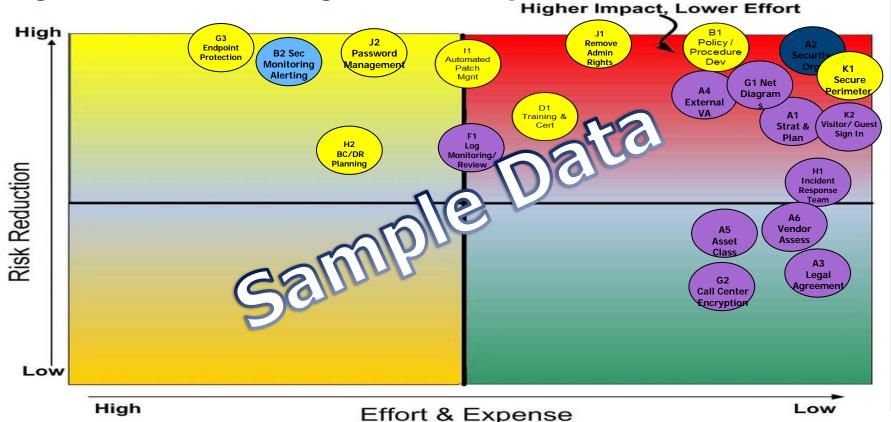
- K wetwork and System Configuration
  - K2 Wireless LAN Architecture and Implementation
- K3 Automated Patch and Compliance Management
- K4 Ancillary Systems Vulnerability Management

#### L . System Monitoring, Logging and Compliance

L1 - Security Monitoring and Review

**CyberRisk Maturity Heat Map** 





## A. Security Governance and Policies



Project A6 - Bring Your Own Device (BYOD) Strategy

	Project Overview						
	<u>Description</u>		Success Determination				
	Create an Information Security Strategy for BYOD systems FirstKey network or are used to access FirstKey data remove responsible for:  Defining security requirements – (remote wipe, etc.)  Driving necessary changes in security policies and states of the control	otely. The strategy will be ndards	Policy established with standards Security controls agreed and implemented Legacy applications portal or adapted for mobile devices and rendered via secure gateway (SSL VPN for example) Employees able to use their own devices for and at work				
	Employees able to use their iPhone, Android phone, or systems without the need to carry a laptop     Appropriate security controls put in place to protect First     Greater flexibility for staff and easier access to data		<ul> <li>Ailure to Act (Consequences)</li> <li>I k</li></ul>				
Estimated Duration	3 months (1 month to create and months 3 et l's 3	refine the approach)					
Milestones	<ul> <li>Determine key inputs</li> <li>Develop BYOD strategy &amp; approach</li> </ul>		<ul> <li>Pilot the approach and publish results</li> <li>3 months of successful pilot participation</li> </ul>				
Prerequisites	None for Strategy		Application Portal required for BYOD support				
Metrics	# of BYOD systems connected	# of applications adapted		Standards implemented			
Assumptions	<ul> <li>Primarily internal labor</li> <li>External guidance for setup and initial implementation</li> <li>Participation from all major constituents (HR, Legal, Sec</li> </ul>	curity, etc.)					

## A. Security Governance and Policies



### Project A6 - Project A6 - Bring Your Own Device (BYOD) Cost

	Resource Requirements								
	FY 2015		FY 2016		FY 2017				
	Capital	Expense	Capital	Expense	Capital	Expense			
Internal Labor		\$8k		\$4K		\$4K			
External Labor		\$25k		46					
Purchased Services				Selle					
Hardware / Software									
Total Costs*		32K		4K		4K			
Labor Resources	Business Representatio     Legal Representation     Executive Management     Administrative staff     Mobile Strategy Con		<b>Dillo</b>						
Non-Labor Resources		5)63							
	Internal	External	Internal	External	Internal	External			
FTE's	100 hours	125 Hours	50 Hours		50 Hours				

Labor Cost budgeted here for additional internal security FTEs could potentially reduce cost for Roadmap projects or could be absorbed under the individual project budgets.

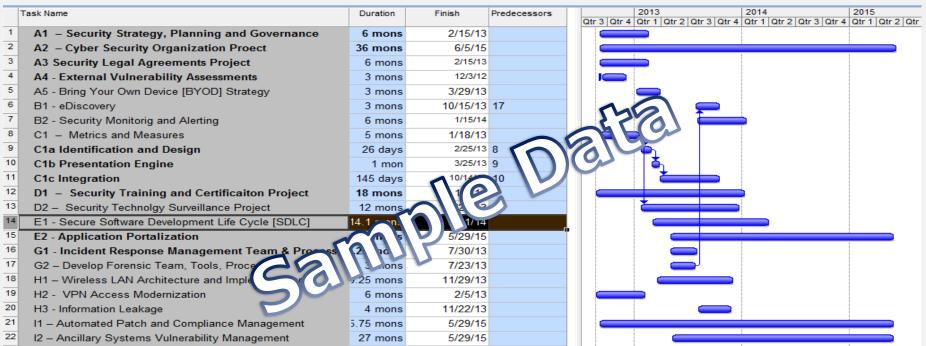
Roadmap projects or could be absorbed under the individual project budgets.

\*\* Roll-up of cost for illustration purposes only. Actual labor costs are included as part of each project.

\* All values shown are ROM costs. Expected project costs are + / - 50% value shown.



## CyberRisk Roadmap



- Project timelines are rough order of magnitude
- Assumptions for start dates were made based on known resources and security project dependencies only. Many factors outside the scope and visibility of this project will determine realistic timeframes.

## Governance Risk & Compliance



**GRC** 

### Unification of all of the compliance targets and program elements

- Unified Control Framework to build out a GRC program.
- Business Continuity / Disaster Recovery
- ✓ Incident Response
- ✓ Information Security Policy / Procedures
- ✓ Software Security Assurance

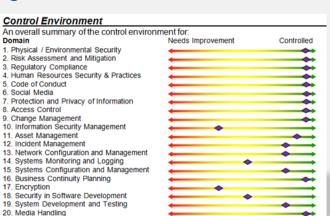
Bringing the program together to be efficient and productive

## Vendor Risk Management

Third-party Vendor Assessment Methodology (T-VAM)



- Leveraged in near shore and off shore vendor risk management
- Risk ranking according exposure to the organization
  - ✓ Highly Critical Tier 1
  - ✓ Important Tier 2
  - ✓ Incidental Tier 3
- Reviews 20 controls sets prioritized by the highest vendor risk profiles



Reviews 20 controls sets prioritized by the highest vendor risk profiles

## **Security Operations**



### Human Capital



## Security Operations

- ✓ Permanent and Temporary Placement
- Security Technology Staffing
- ✓ Limited Engagement Consulting
- ✓ Security Remediation Staffing
- Auditing and Reporting

- √ 365x24x7 Security Incident and Event Management
- Network Security Compliance Monitoring and Reporting
- Correlated event analysis & immediate threat notification
- Change management to adopt security best practices
- ✓ Compliance & security risk reviews and reporting
- ✓ Easy-to-use, always-on web portal

Outsourcing the day to day operations of your Enterprise Risk Management

## Questions



