Westcon-Comstor Cloud

Transform, Grow, Thrive.

At Westcon-Comstor, we're committed to helping you capitalize on the global cloud opportunity by enabling and inspiring your business to grow and thrive. With billions of dollars in cloud opportunities at stake, you need a partner who has the global strength and expertise to extend your capabilities, and is focused on transforming your business to deliver results together.



Programs to help you apply and capitalize on market trends.



Analytics to monitor customer usage and manage profit margins.



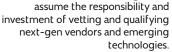


Teams of business experts and engineers to help you build a dynamic and profitable cloud business.



Back Office Operations alleviate operational burdens and costs.

Accelerate and ISV Programs





Tools such as our BlueSky Cloud and Service Management platform and CAPEX to OPEX financing model options to help you identify and close more cloud opportunities.

We keep you at the

center of the digital services life cycle.

We systematically identify, qualify and onboard new vendors and products, to ensure a comprehensive cloud solutions portfolio.

We enable you to thrive in the digital services market.

We offer hybrid solutions, to meet your customers' business needs.

Westcon-Comstor's **Five Cloud Promises**

We bring global reach and scale, with local expertise, to help you enter and serve new markets.



Solutions for a variety of vertical markets and business-use cases.

Extend your reach as we handle your rollouts, so you can expand your market scope with little capital investment with one point of contact and invoice.





Services, such as enablement, education and analytics, strengthen and extend your market reach.

26 logistics and stocking facilities ship to 180-plus countries and territories on your behalf, sometimes in less than a day.





Westcon-Comstor EDGE Partner Program helps you take your business to the next level.

30-plus years of experience

combined with our presence in emerging markets opens up new growth opportunities that are not covered by other distribution partners.



