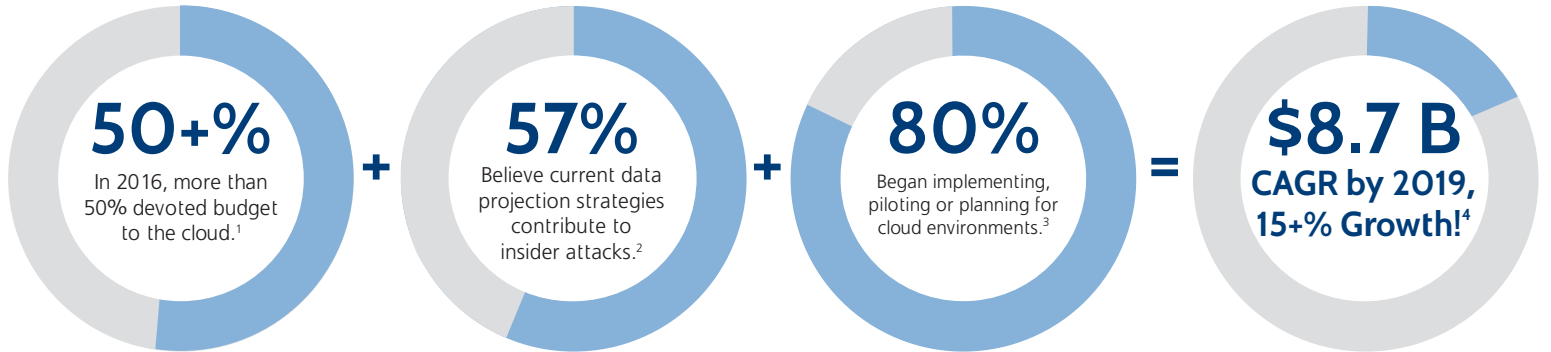


How Distribution Helps You Build a Profitable Cloud Security Business

The Opportunity is Clear with IT Organizations



Cloud solutions provide:

- Faster deployment
- Scalability
- Reduced maintenance
- Up-to-date software
- Lower capital outlay

Security applications protect users and information against:

- Unauthorized access
- Stolen identities
- Data and privacy loss
- Confidentiality and compliance issues

Westcon-Comstor Helps You

- Select strong solutions
- Manage vendor relationships
- Augment your technical abilities
- Attract customers to your business
- Ready your staff to sell cloud solutions
- Streamline invoicing and logistics
- Scale without disrupting existing operations

The Westcon-Comstor Advantage



Deep Security Expertise

Our Security Practice is **out-pacing** industry average and surpassed **\$1 billion** in 2015.



Superior Line Card

Our line card reflects the most critical and fastest-growing security and cloud solution providers such as:

Blue Coat Systems
Check Point Software Technologies
F5 Networks
FireEye
Gemalto
Imperva



Unmatched Reseller Enablement Programs

We combine dedicated sales and marketing with advanced logistics support, services, pre-sales engineering and training.

To learn more about how we and our partners can help your cloud business thrive, contact us at Cloud@Westcon.com or Cloud@Comstor.com.

Westcon  **Comstor**

1, 3 Cloud Security 2016 Spotlight Report, Information Security a LinkedIn Group Partner, presented by CloudPassage

2 Insider Threat Spotlight Report, Crowd Research Partners and Information Security

4 Cloud Security Market - Global Advancements, Forecasts & Analysis (2014-2019), Markets and Markets