



COMPETE ACROSS NEW GEOGRAPHIES

WITH WESTCON FEDERAL

Westcon Federal can help you compete globally and serve government agencies in ways that strategically advance their mission and yours. Let us open doors to federal opportunities outside the continental United States (OCOUS). As a Westcon Federal reseller, you gain depth and added value to penetrate the government market far beyond the U.S.

Why Westcon Federal?

Westcon Federal helps reseller partners seamlessly, securely and profitably deliver category-leading technology solutions to the public sector. Our seasoned team is dedicated to expanding your reach, capabilities and prospects.

Advancing the Mission Worldwide

With global breadth that allows tremendous economies of scale, we ship to and operate in more than 180 countries. We help strengthen your federal business by offering specialized solutions, services, logistics and resources you won't find anywhere else:

- ✓ Defined and proven OCOUNS strategies to help partners easily deliver products to federal sites anywhere in the world
- ✓ Federal Secure Supply Chain Services, including ISO-certified warehouse staging, asset tagging, UID tagging, secure delivery handling and blind shipment capabilities
- ✓ Complete Federal Shipping and Logistics Services, as well as the capability to manage critical shipments for national security and national emergencies. Westcon Federal also ensures delivery of TAA-compliant products when requested.
- ✓ Extensive Federal Project Management capabilities to assist with multi-site and single-site projects, allowing partners to instill confidence at the federal buyer level, knowing every product is original, new and fully compliant – and every detail is covered.
- ✓ Complementary Global Deployment services that enhance partners' capabilities and extend geographic reach with minimal investment.

CONTACT OUR TEAM

Contact **Stu Schwartzreich** at 1-888-996-7035 or stuart.schwartzreich@westcon.com to compete intelligently and profitably across new geographies. Or visit Westcon Federal at us.federal.westcon.com to learn what we can do for your business.