

# Race ahead of the competition

Symantec's Integrated Portfolio Solutions.

How to  
Increase protection  
Cut cost and complexity



**Increase protection.  
Cut costs and complexity.  
Choose Symantec.**

**?** **How** do you increase protection but not complexity?

By combining solutions into secure but simple, integrated hybrid solutions.

**?** **How** do you cut costs without losing the protection customers need?

By reducing complexity and the number of vendors in your deployment.





**More Security**  
for  
**Less Cost &  
Complexity**



**Symantec is the world's #1. It sees more threats and protects more customers from next generation attacks than any other security vendor.**

Its integrated products offer unparalleled protection and insight to reduce risk and lower costs, from the cloud to the network to the endpoints.

Partnering with **one trusted vendor** means **one solution, one contract, one point of contact.**

Less deployments, paperwork and complexity. And more cost effective than most multi-vendor solutions.

## Already selling Symantec Proxy?

Although Symantec Proxy constantly updates its information with all existing web threats, an unknown web threat could reach your network.

Add Symantec **Web Security Services** or Symantec **Web Isolation** to add another layer of protection against zero-day attacks.

Combine with **Symantec Web Security Services** for a centrally managed hybrid deployment.

The Symantec Web Security Service enforces granular access and security policies that manage web internet usage by app, device, user or location.

Assure full incident prevention by adding **Symantec Web Isolation**.

Web sessions are executed away from endpoints, sending only safe rendering information to users' browsers while Symantec analyses the information, thereby preventing any website delivered zero-day malware from reaching your devices.



## Already selling Symantec Proxy or Web Security Services?

The integration between Symantec Proxy and Web Security Service (WSS) protects all your customers' web traffic, regardless of location or device.

Attach **Symantec Endpoint Protection** (SEP) and safeguard customers' most confidential data through secure access and keep their employees productive, wherever they are.

The integration between Proxy/ WSS with SEP allows organisations to secure web access from all company users, including those who are working from outside networks on their own laptops. The SEP agent enables all traffic to be redirected through the company's WSS while protecting the device.

Add **CloudSOC Cloud Access Security Broker (CASB)** for unequaled cloud app security with the deepest visibility, tightest data security, and strongest threat protection.

The industry-leading CASB provides visibility, data security and threat protection for today's cloud generation of users across both sanctioned and unsanctioned apps and services on SaaS, PaaS, and IaaS platforms.

# Why Westcon?

Westcon is the leading global technology distributor. We know security. And we know Symantec.

No one is better placed to help you navigate their portfolio, programmes and promotions.

Add Westcon's industry-leading Technical Services and instantly increase stickiness for new opportunities and returning customers.

Sounds good? Show me how Westcon and Symantec can make security simple and profitable.





**Ready to  
increase protection,  
cut costs and  
complexity.**

**Contact the Westcon Team  
now and onboard with  
Symantec.**

## **About Westcon-Comstor**

Westcon-Comstor is a value-added technology distributor of category-leading solutions in Security, Collaboration, Networking and Data Center. We are transforming the technology supply chain through our capabilities in Cloud, Services and Global Deployment.

Westcon-Comstor extends our partners' global reach while providing the local expertise needed to successfully navigate worldwide opportunities. We combine expert technical and market knowledge with industry leading partner enablement programs.