



# Maximising IT performance through learning

Westcon-Comstor Academy is the leading global Authorised Training Centre for cybersecurity, networking, datacentre, collaboration and cloud vendors.

We help businesses and individuals increase skills, learn best practices and earn certifications so they get the skills they need to succeed.

#### The benefits of training

Training is key for driving technology adoption, by aligning skills with capabilities to successfully design, deploy and manage IT investments.



- Reduce the costs associated with staff turnover
- Increase customer retention, value and margin

#### Why Westcon-Comstor Academy



We deliver innovative, blended learning solutions, covering over 40 different countries and five languages with a regular schedule of public Instructor-led courses

- Official vendor-accredited training centre
- Certified, field-experienced instructors
- Dedicated labs with open access for each student
- Flexible learning in the classroom, remote or on-site, with instructor-led options
- Award winning vendor learning capability



### **Experience and expertise**

- Our certified Instructors with many years of engineering field experience, provide best practices and real life situations advice.
- Instructor-led hands-on experience develops knowledge and best practice
- Virtual labs simulate real-life scenarios and provide a safe environment to develop skills
- develop skills

### Virtual instructor-led training

- Virtual classrooms are a flexible learning solution for teams that work remotely:
- Learn anytime anywhere, regardless of geographical boundaries
- Reduce costs in terms of time, travel and expense
- Learn from the same experienced and certified instructors
- Join from home with minimal disruption to productivity
- Access the same classroom labs and testing environments as a
  - face-to-face course



#### **Other benefits of Westcon-Comstor Academy**

- Learning Passport: reduce the cost of learning through our pre-paid training credit offers allowing you to use training when you need it
- Vendor learning credits and funding: purchase and redeem vendor training
- credits through our accredited learning provider status
- Guaranteed to run: we guarantee our courses will run regardless of cancellations
- Free re-sit policy: you're guaranteed to pass your exam with our free-resit policy
- Government funding schemes: we are approved by a number of governments
  - across the globe to allowing you to benefit from local funding



### Our global presence

**UK and Europe:** Austria, Belgium, Denmark, France, Germany, Italy, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, UK

- Africa: Kenya, Mauritius, Morocco, Namibia, Nigeria, Senegal, South Africa
  - Middle East: Bahrain, Saudi Arabia, Qatar, United Arab Emirates

**Asia Pacific:** Australia, China, Hong Kong, Indonesia, New Zealand, Philippines, Singapore, Thailand

Our partnership with SYNNEX covers North and South America

## Our Vendors we support

