



# EXTREME NETWORKS PROMOTIONS



## ADVANCE TO THE CLOUD

Whether it's Wi-Fi, Switching, or Services, we're ready to help you advance to the cloud.

ADVANCE YOUR CUSTOMERS WITH THESE 3 PROMOTIONS!

WI-FI 6	GEN 3 SWITCHING	PREMIER SERVICES
Buy an ExtremeCloud IQ license with a wireless AP and get <b>7x24 Global Support FREE.</b>	Buy NBD advanced hardware replacement services with Switching, and get <b>ExtremeCloud IQ Pilot FREE.</b>	Get <b>15 months for the price of 12 months, OR 3 years for the price of 2 years.</b>
T&C applied. Further details, please refer to <b>page 2.</b>	T&C applied. Further details, please refer to <b>page 3.</b>	T&C applied. Further details, please refer to <b>page 4.</b>

# ADVANCE TO THE **CLOUD**

**Whether it's Wi-Fi, Switching, or Services, we're ready to help your customers advance to the cloud.**

Take advantage of this great limited-time offers from August 10<sup>TH</sup> through December 31<sup>ST</sup>, 2020:



## ADVANCE YOUR CUSTOMERS WITH WI-FI 6

**Buy an ExtremeCloud™ IQ License with a Wireless AP  
and get **7x24 Global Support FREE****

Deliver greater Wi-Fi performance, efficiency, and optimized IoT support with Extreme's holistic Wi-Fi 6 solutions with management flexibility, on-prem or in the cloud.

### **Ordering:**

Wi-Fi 6 Promo codes NOT available in Channel Self Service at this time.

### **Ordering AFTER September 15:**

Promotion Codes in Channel Self-Service

**1 Year License SKU: XIQTAC1YR**

**3 Year License SKU: XIQTAC3YR**

*For more information, please contact Westcon Product Manager  
Jeslin Chen, [Jeslin.chen@westcon.com](mailto:Jeslin.chen@westcon.com)*

### **TERMS & CONDITIONS**

August 10, 2020 – December 31, 2020  
AP's: 300, 400, 500 Series  
ExtremeWorks and PartnerWorks Plus SKU's  
New and Existing Customers  
Multi-year Available  
Ordering Details with Distributors and on [PartnerEngage](#)  
Offer does not apply for E-Rate eligible entities.



**ADVANCE WITH US**

[extremenetworks.com](http://extremenetworks.com)

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## ADVANCE YOUR CUSTOMERS WITH GEN 3 SWITCHING

Buy Next Business Day Advanced Hardware Replacement Services with Switching, and Get **ExtremeCloud™ IQ Pilot FREE**

Provide your customers with better performance and advanced features and offer versatile fabric solutions that simplify, automate, and secure their networks, saving them time and money.

### Ordering:

Switching Promo codes NOT available in Channel Self Service at this time.

### Ordering AFTER September 15:

Promotion Codes in Channel Self-Service

**1 Year License SKU: NBDXIQ1YR**

**3 Year License SKU: NBDXIQ3YR**

*For more information, please contact Westcon Product Manager Jeslin Chen, [Jeslin.chen@westcon.com](mailto:Jeslin.chen@westcon.com)*

### TERMS & CONDITIONS

August 10, 2020 – December 31, 2020  
ExtremeWorks and PartnerWorks Plus SKUs  
Switches: X435, X440, X450, X460, X465, 5520, VSP4900, VSP7400  
New and Existing Customers  
Multi-year Available  
Ordering Details with Distributors and on [PartnerEngage](#)  
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## ADVANCE YOUR CUSTOMERS WITH PREMIER SERVICES

**Get 15 months for the price of 12 months, OR 3 years for the price of 2 years**

With Extreme's Premier Services, you can offer your customers a proactive, high-touch service that supports their network environments and allows them to quickly find resolutions to avoid adverse business impacts.

### **Ordering:**

Premier Services Promo codes NOT available in Channel Self Service at this time.

### **Ordering AFTER September 15:**

Promotion Codes in Channel Self-Service

**1 Year License SKU: PS15MO**

**3 Year License SKU: PS3YR**

*For more information, please contact Westcon Product Manager  
Jeslin Chen, [Jeslin.chen@westcon.com](mailto:Jeslin.chen@westcon.com)*

#### **TERMS & CONDITIONS**

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August 10, 2020 – December 31, 2020  
ExtremeWorks Premier Services SKUs  
New Premier Services Customers  
Multi-year Available  
Ordering Details with Distributors and on [PartnerEngage](#)  
Offer does not apply for E-Rate eligible entities.



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