SolarWinds AppOptics
Partner Incentive

Westcon

Save up to 40% AppOptics plan for your customer & Get reward up to S$150 shopping voucher!
Valid from now till 23 September 2020

*For Opportunities >USD8,000
- Earn S$20 when a technical engagement (demo/presentation/POC/RFP with Westcon and SolarWinds)
- Earn an additional S$20 if you close the deal by 23 September
- Earn an additional S$20 if the opportunity is for any one of the qualifying products

*For Opportunities >USD20,000
- Earn S$35 when a technical engagement (demo/presentation/POC/RFP with Westcon and SolarWinds)
- Earn an additional S$35 if you close the deal by 23 September
- Earn an additional S$35 if the opportunity is for any one of the qualifying products

*For Opportunities >USD50,000
- Earn S$50 when a technical engagement (demo/presentation/POC/RFP with Westcon and SolarWinds)
- Earn an additional S$50 if you close the deal by 23 September
- Earn an additional S$50 if the opportunity is for any one of the qualifying products

*Qualifying products include NCM, SCM, ARM, DPA, DPM, AppOptics™, Loggly®, SolarWinds Service Desk, Web Help Desk

Terms & Conditions
- This applies to new licenses and upgrades. This does not apply to renewals, services, maintenance, or multi-year maintenance agreements.
- All opportunities must be received and approved via the Deal Registration program.
- Applicable to all new SolarWinds Core IT products, - NPM, NTA, NCM, ipMonitor, IPAM, LA, UDT, VNQM, SAM, VMAN, SRM, SCM, APM, WPM, ARM, SEM, Identity Monitor, Patch Manager, and DPA, not Tools.
- Additional incentive for different categories is only applicable to NCM,
- Core IT business unit only (not MSP or ITSM).
- Incentive will be paid after the end of the quarter ending 30 September 2020 when all bookings are finalized, and calculations can be completed.
- Westcon and SolarWinds reserve the rights to amend or terminate the promotion at any point of time without any prior notice.

T&C Applies. For more information, reach out to our Westcon team today!

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SolarWinds Partner Incentive Program

Westcon

Be rewarded with shopping vouchers!
SolarWinds Partner Incentive Program Starts Now till 30 September 2020

Deal Registration Tier Requirements:

Tier 1
PO Value : USD 2,000 – USD 6,999
Entitle for SGD 20 shopping voucher

Tier 2
PO Value : USD 7,000 – USD 14,999
Entitle for SGD 80 shopping voucher

Tier 3
PO Value : USD 15,000 – USD 39,999
Entitle for SGD 150 shopping voucher

Tier 4
PO Value : USD 40,000 and above
Entitle for SGD 250 shopping voucher

Terms & Conditions

- Applicable to all SolarWinds' products, new and existing customers.

- This promotion does not apply in conjunction with other promotions and excludes tender projects & Westcon Professional Services.

- All Deal Registrations (DR) must be qualified, approved and closed by 30 September 2020 in order to entitle for this program

- Westcon and SolarWinds reserve the rights to amend or terminate the promotion at any point of time without any prior notice.

T&C Applies. For more information, reach out to our Westcon team today!

For more information, please contact Westcon Product Manager :
Jillian Sher | Jillian.Sher@westcon.com | +65 9619 9908

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Solve Your Toughest IT Management Problem, Today

Westcon

The job of the technology professional is hard. Technology is pervasive, complex and always changing. Customers can be demanding, and businesses need constant access to an ever-expanding ecosystem of applications and infrastructure.

The expectations for IT performance and availability are high, and the responsibility to deliver on those expectations' rests squarely on the shoulders of today's technology professionals.

So, what makes us different?

Fix it now

Solve your problem today and decide to buy later. Download anything free, deploy and **start using it anytime!**

Scale to any size

Smaller business or large enterprise? Our products **scale with you**, where you are, and as you grow.

Access to industry – leading Support

Connect with our expert Head Geeks™, product managers and 150,000 registered members in our robust **THWACK® community**.

Tools inspired by people just like you

Listening to customer feedback lets us create powerful, simple-to-use solutions that help to **reduce costs, scale, and evolve** to meet the ever-changing needs of IT.

We are here to provide our expertise to you!

For any of the products as below:

1. **Network Performance Monitor**
2. **NetFlow Traffic Analyzer**
3. **Network Configuration Manager**
4. **Patch Manager**
5. **Server & Application Monitor**
6. **Security Event Manager**

You will be entitled not only to a trial license but with Westcon expert giving you the best advice to your business solution needs.

T&C Applies. For more information, reach out to our Westcon team today!

For more information, please Contact Westcon Product Manager :
Jillian Sher | Jillian.Sher@westcon.com | +65 9619 9908

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